



COLORVISION

PROFIT MANAGEMENT

TOTAL SALES VS PREVIOUS YEAR

SEVERITY

P&M SALES TO TOTAL SALES

P&M COST TO TOTAL SALES

P&M SALES VS COST

REFINISH HOURS PER REPAIR ORDER

P&M COST PER REFINISH HOUR

EFFECTIVE P&M RATE

PRODUCT MIX

OUNCES OF LIQUID PER REFINISH HOUR

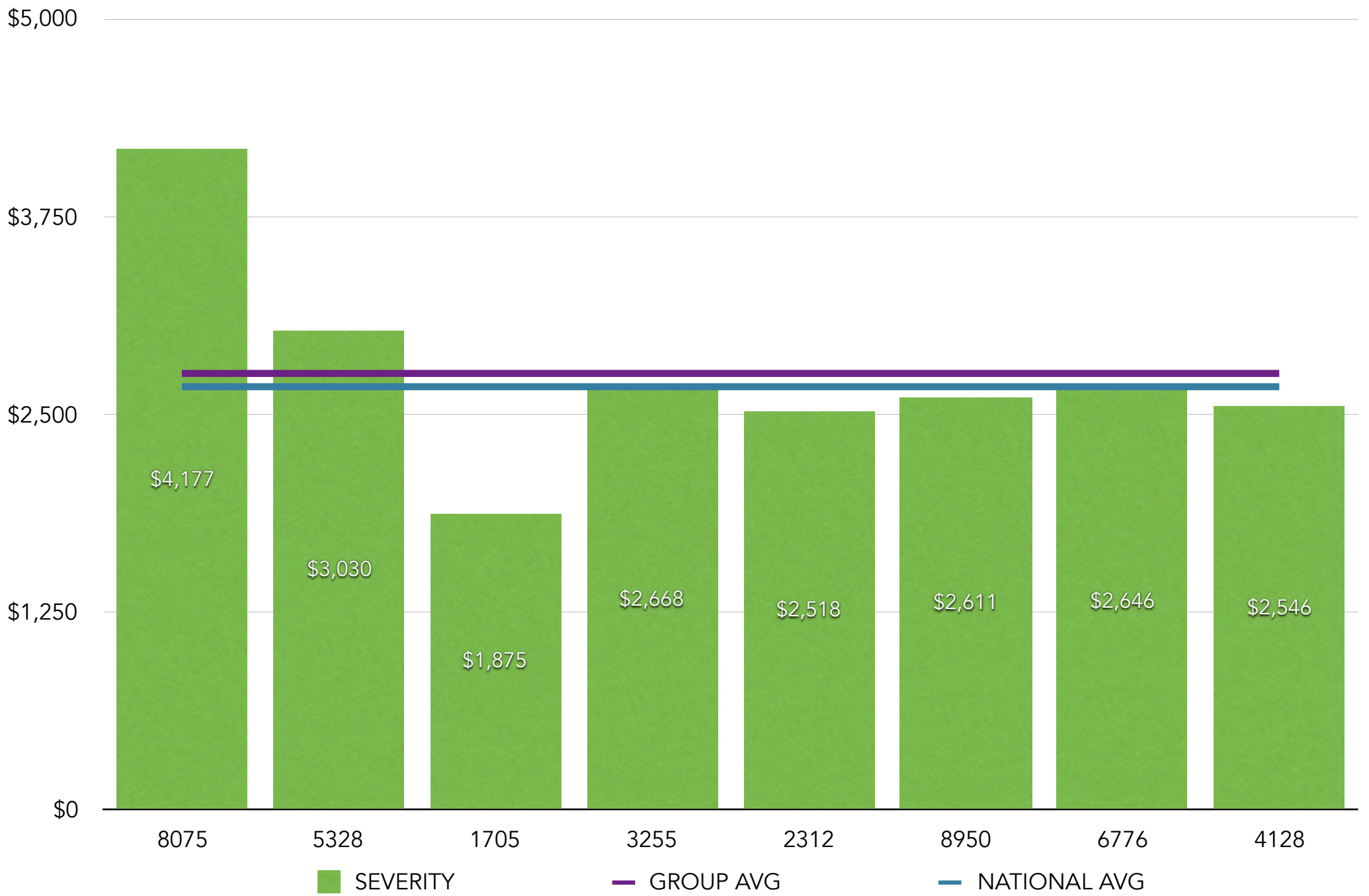
PAINT HOURS PER GALLON OF CLEAR

December/YE 2019
Metallic Group Report
Independent Collision Centers

YTD GROSS SALES & RO COUNT GROWTH VS PRIOR PERIOD



YTD SEVERITY



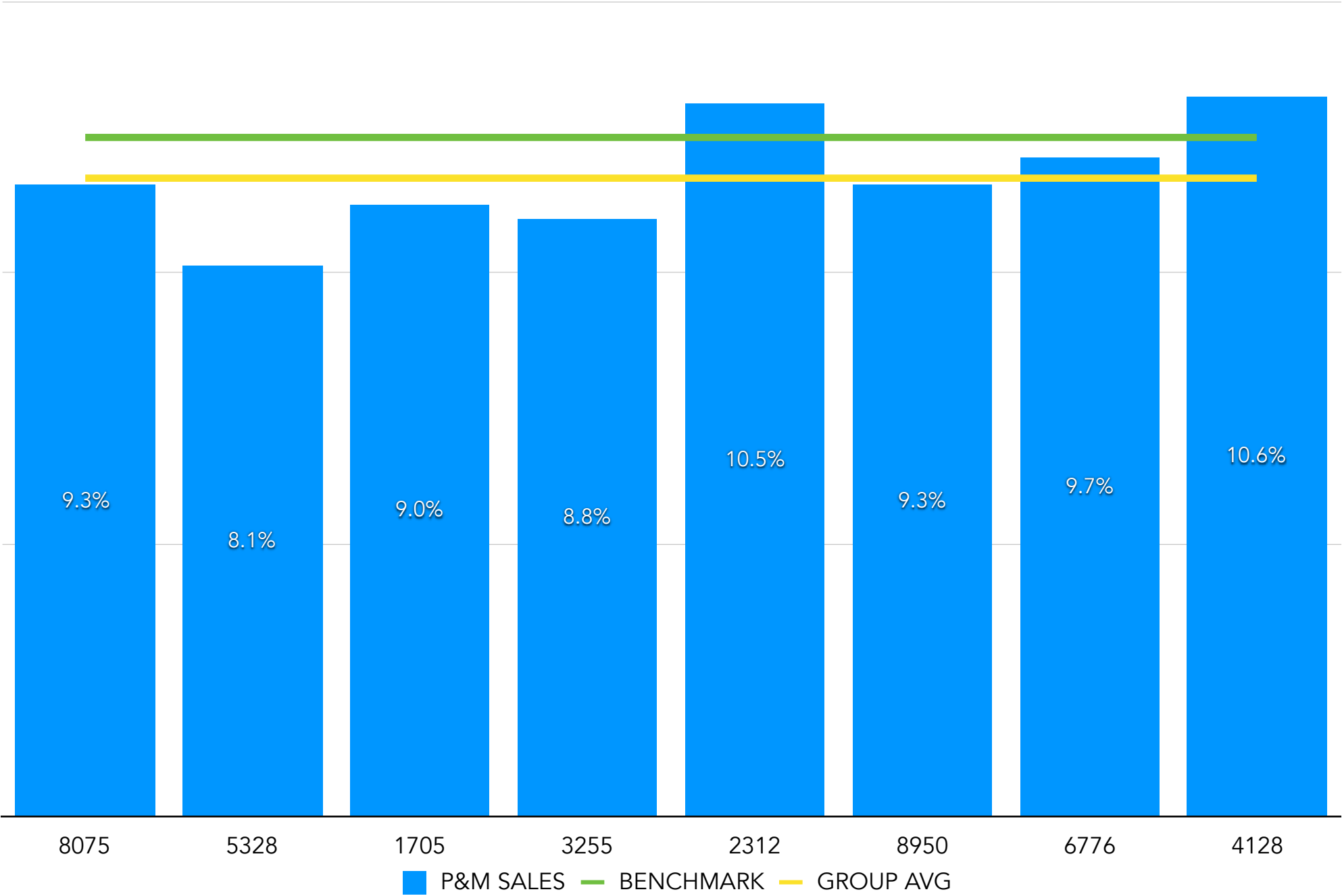
YTD P&M SALES % TO TOTAL SALES

%

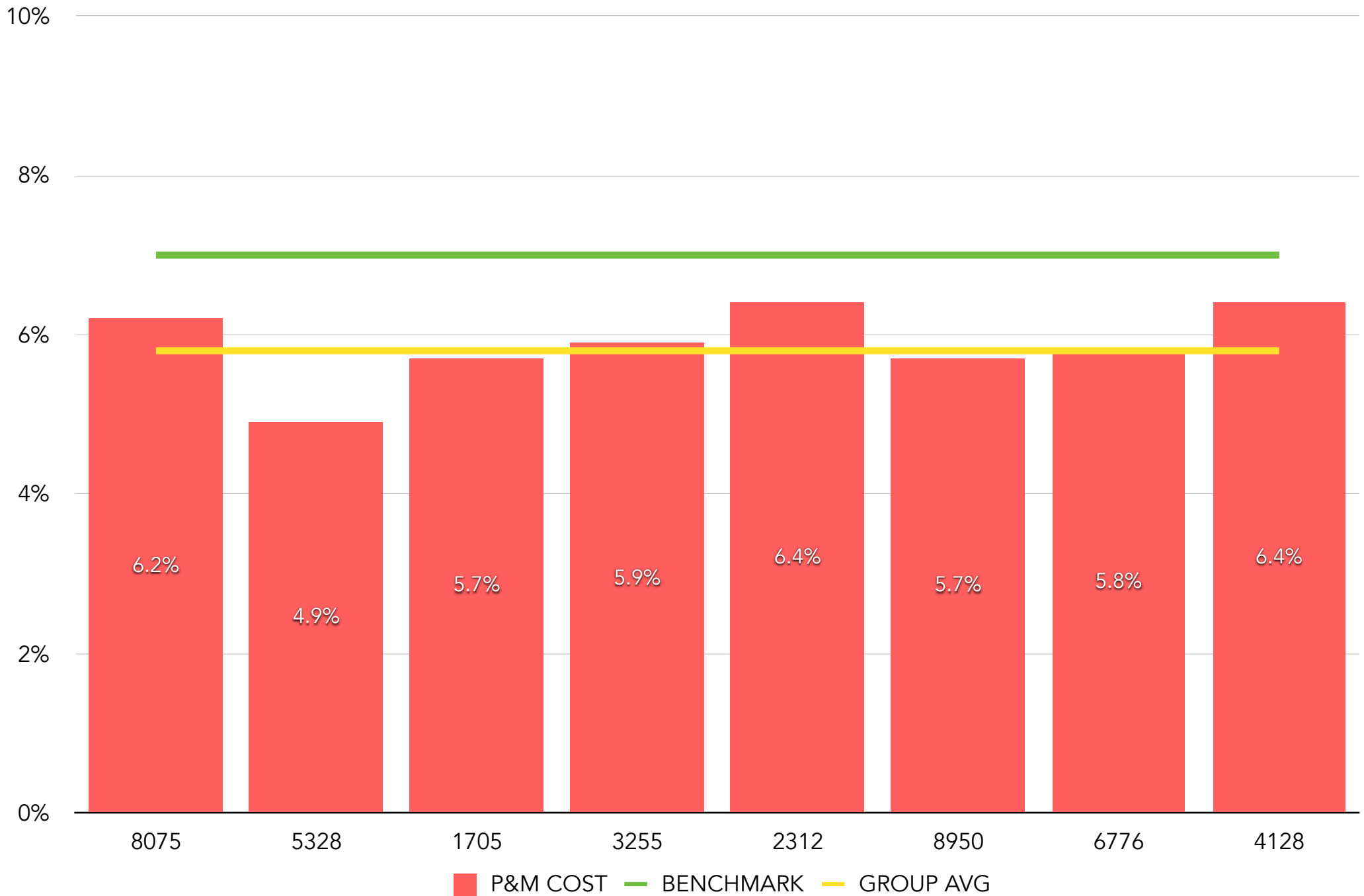
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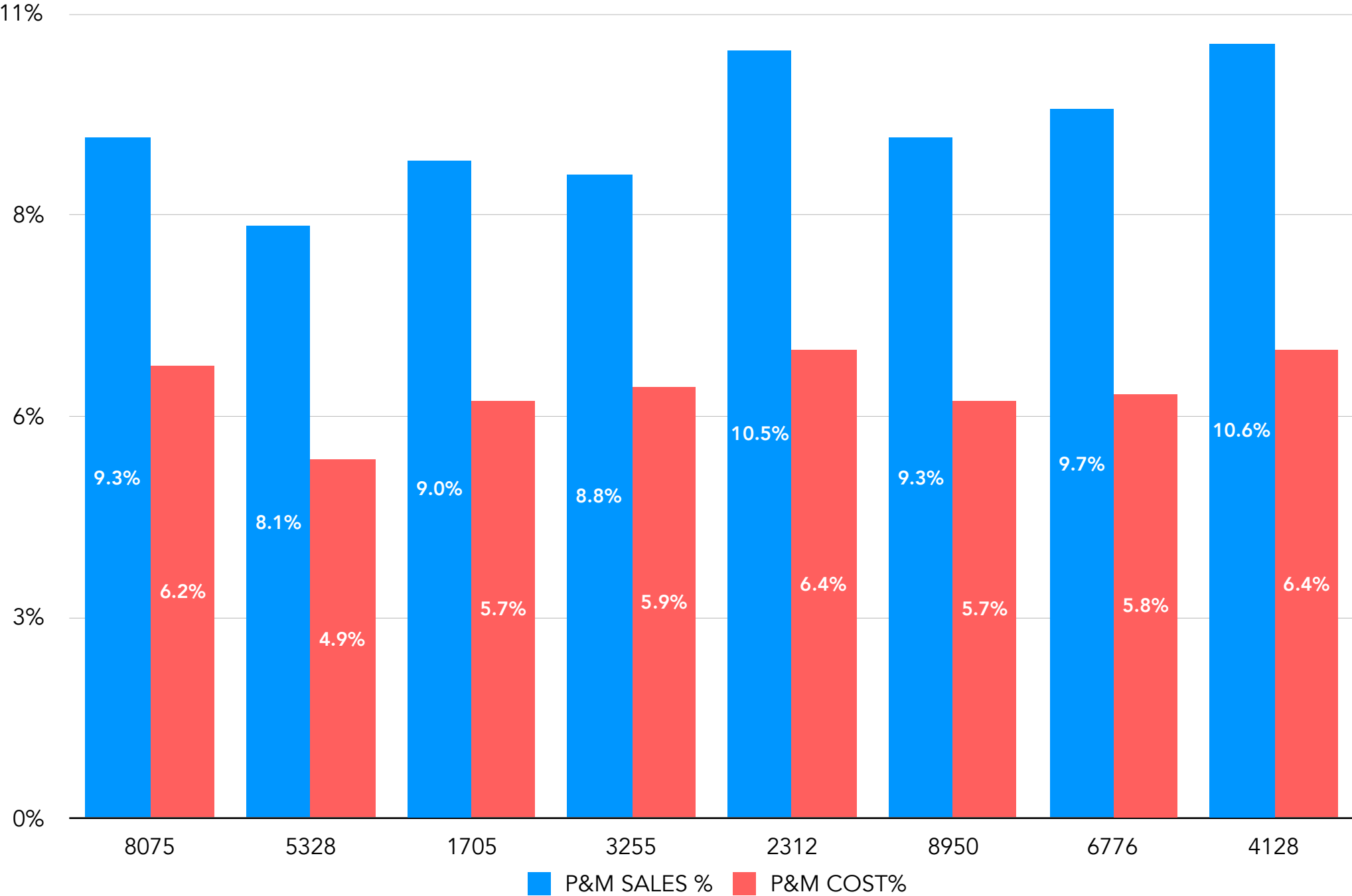
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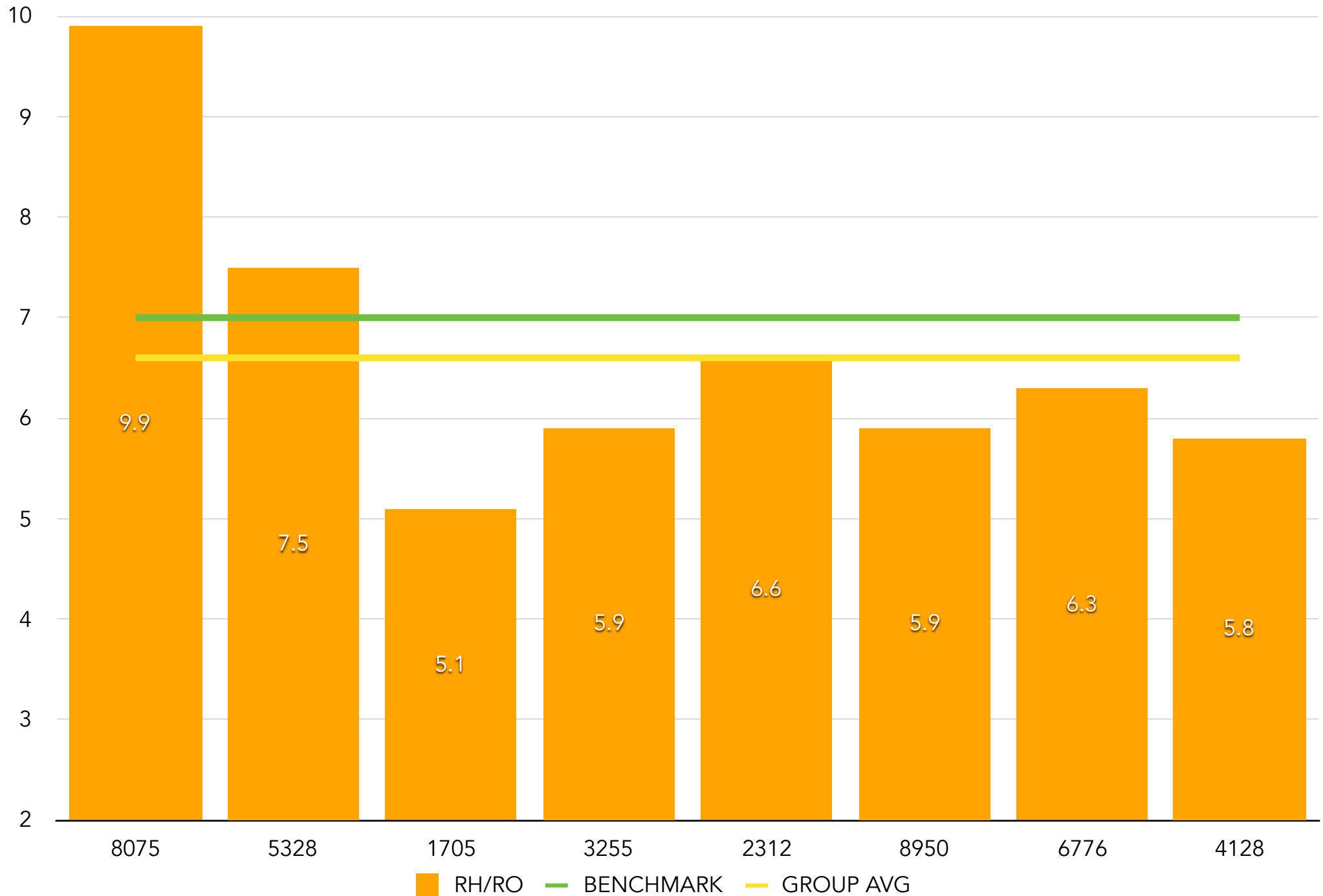
YTD COST % TO TOTAL SALES



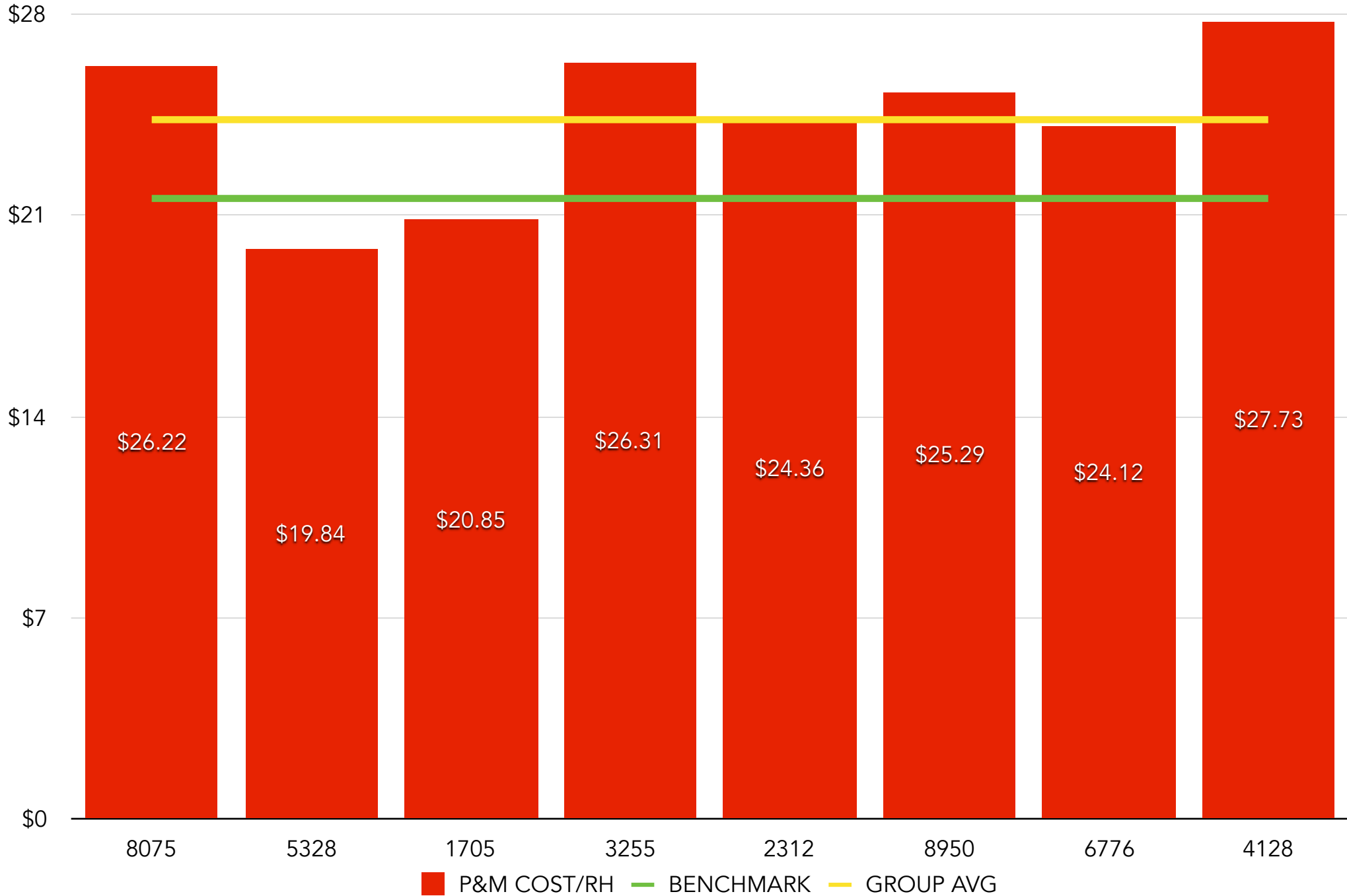
YTD P&M SALES VS COST



YTD REFINISH HOURS PER REPAIR ORDER



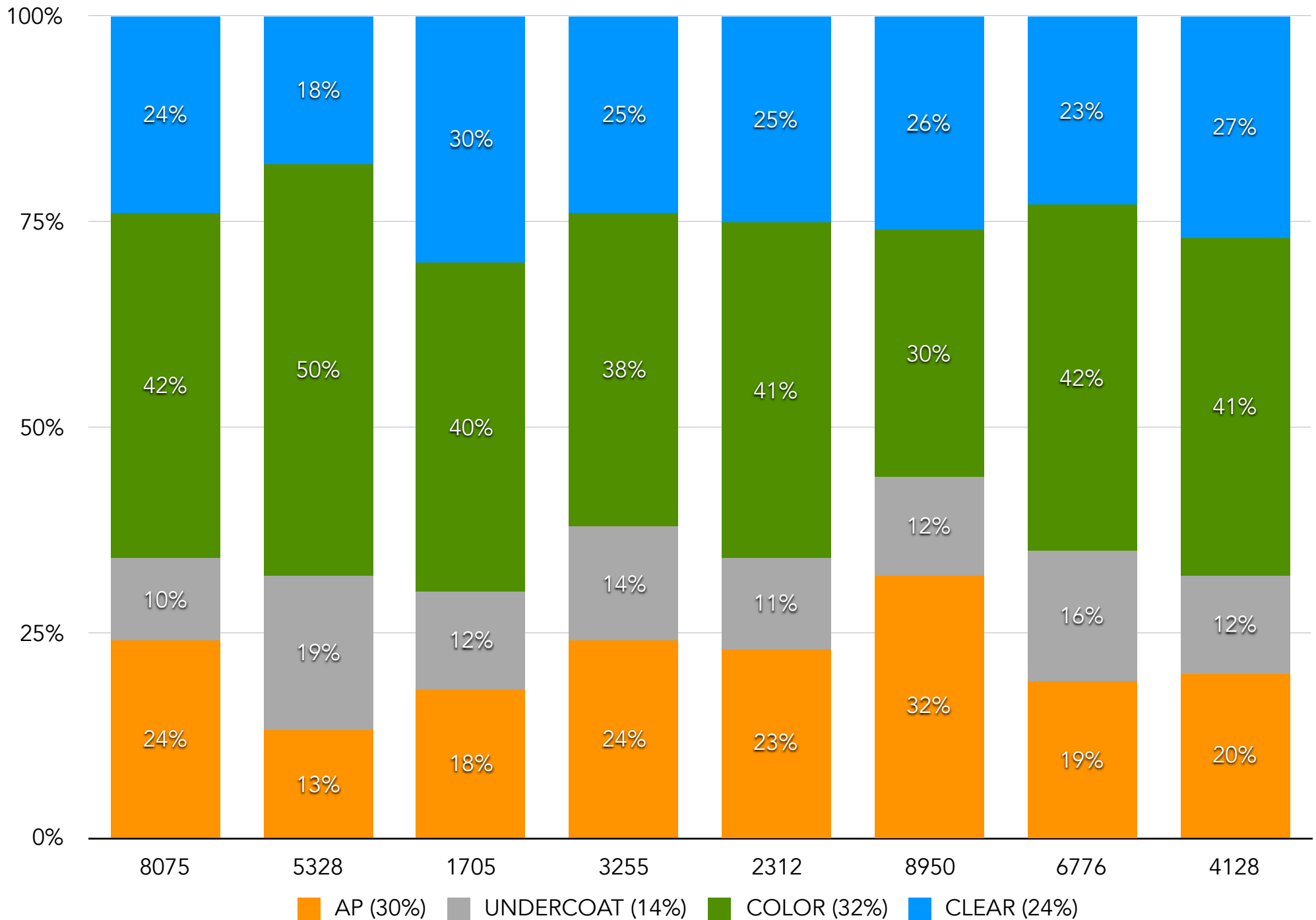
YTD PAINT AND MATERIAL COST PER REFINISH HOUR



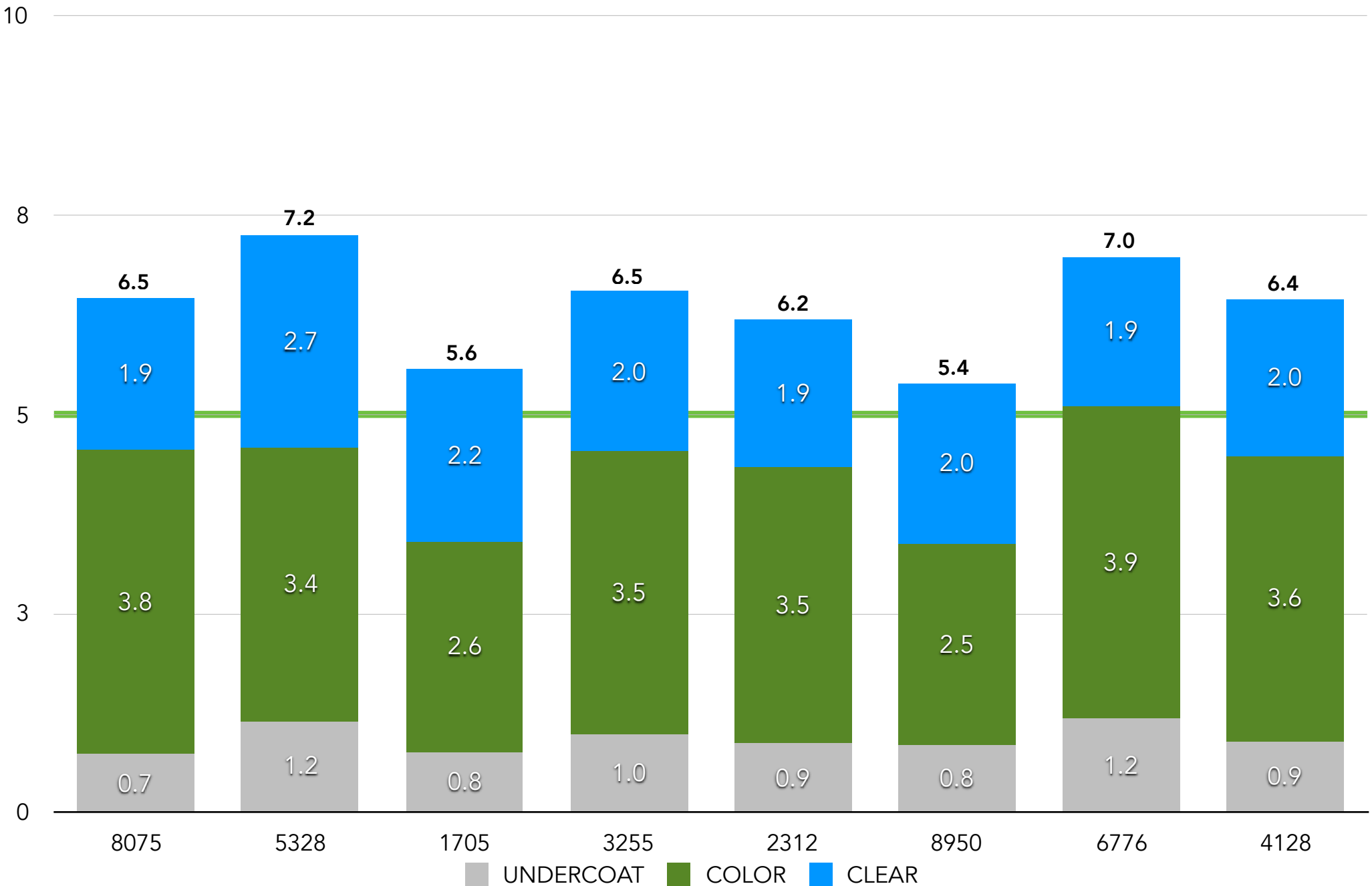
YTD EFFECTIVE P&M RATE



YTD GROUP PRODUCT MIX



YTD OUNCES OF LIQUID PER REFINISH HOUR



YTD PAINT HOURS PER GALLON OF CLEAR

