



COLORVISION

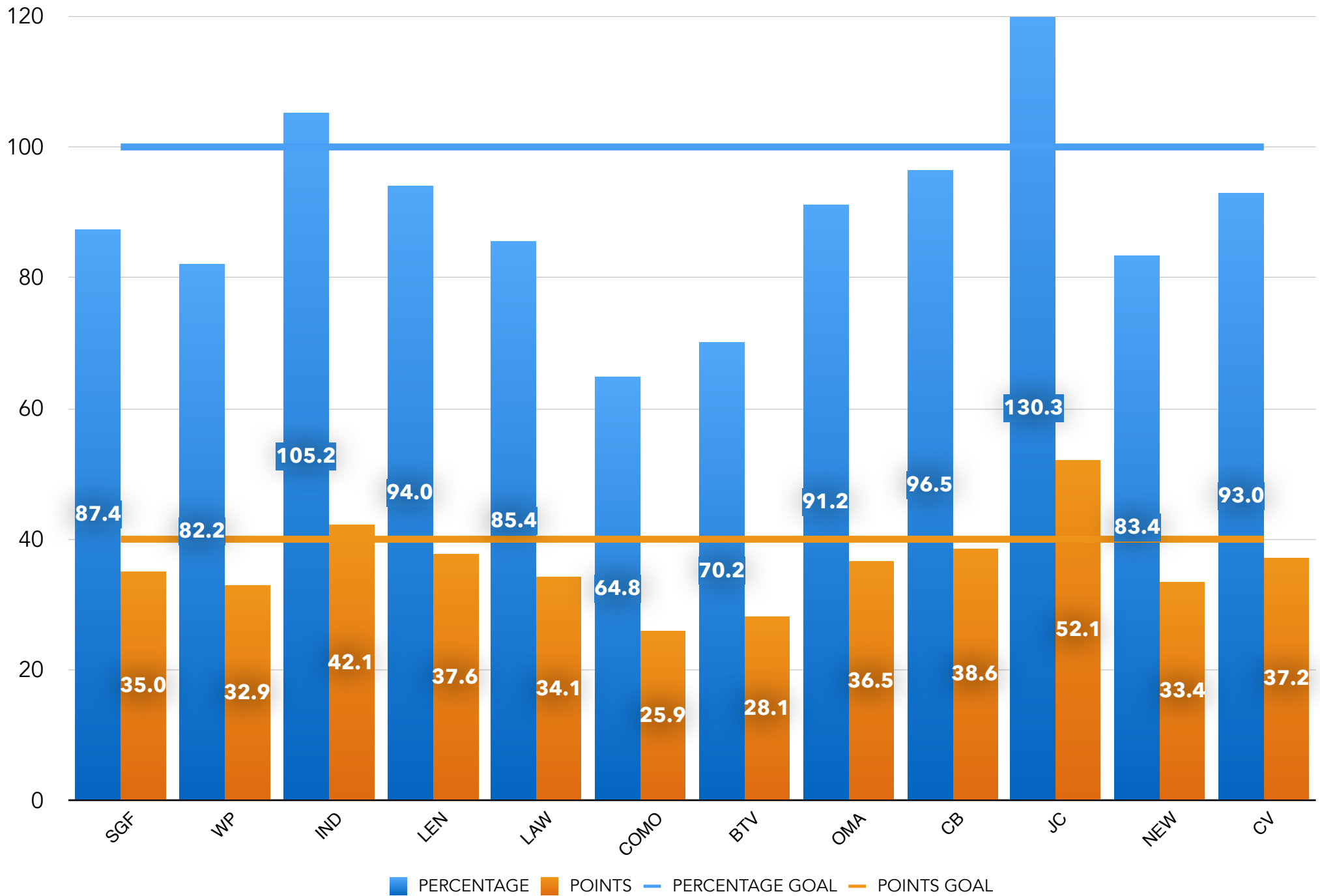
STORE OF THE YEAR

SALES ACTUAL VS GOAL
INVENTORY HEALTH
PERSONNEL PRODUCTIVITY RATIO
TOTAL OPERATING COSTS
NUMBER OF DAYS RECEIVABLE
POINTS TOTALS
INPUT DATA

MARCH 2020
FINAL SCORES

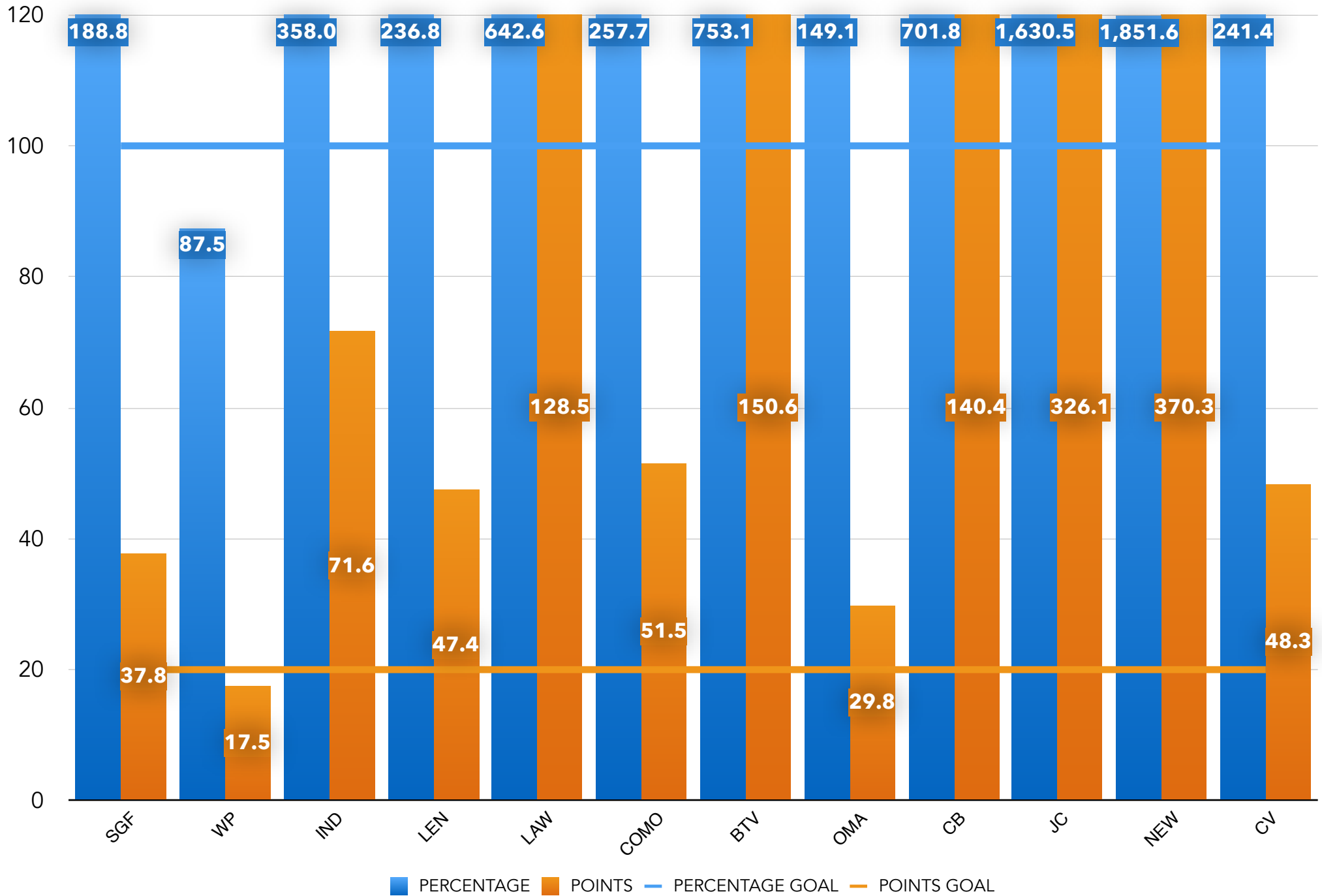
YTD SALES ACTUAL VS GOAL

6% YOY GROWTH



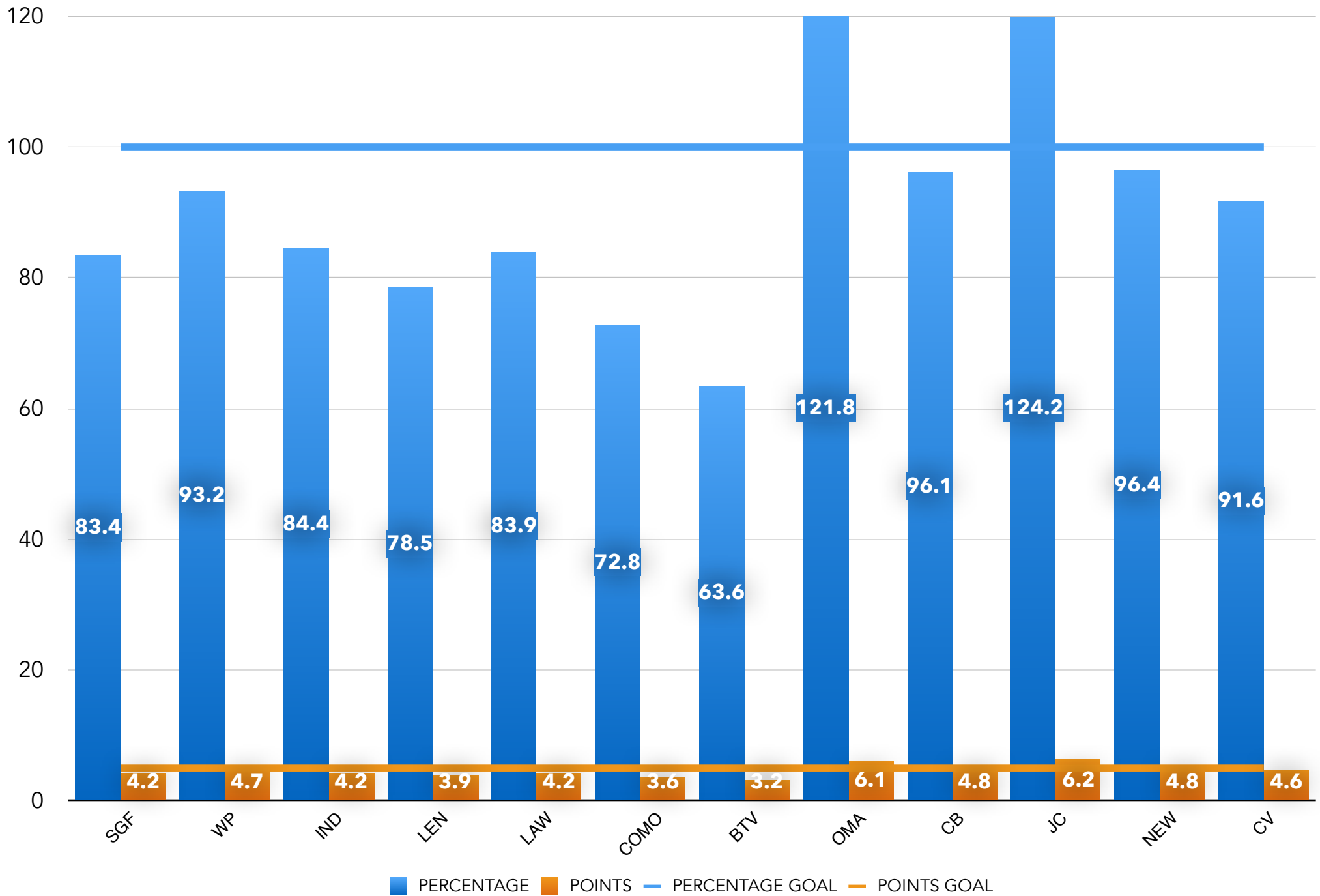
YTD INVENTORY HEALTH

1 INVENTORY ERROR PER \$50,000 AVG. INVENTORY



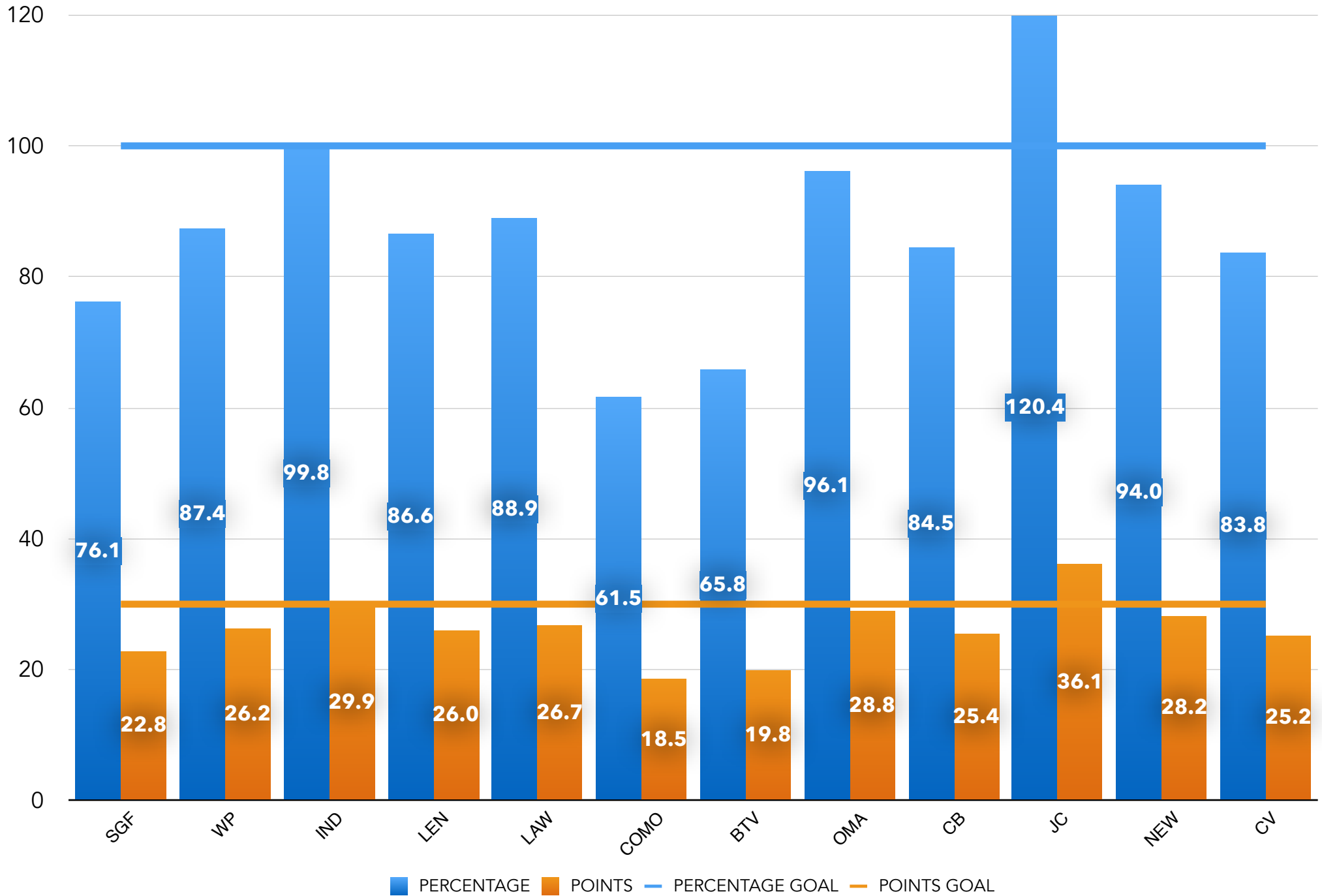
YTD PERSONNEL PRODUCTIVITY RATIO

PAYROLL EXPENSE/GROSS PROFIT



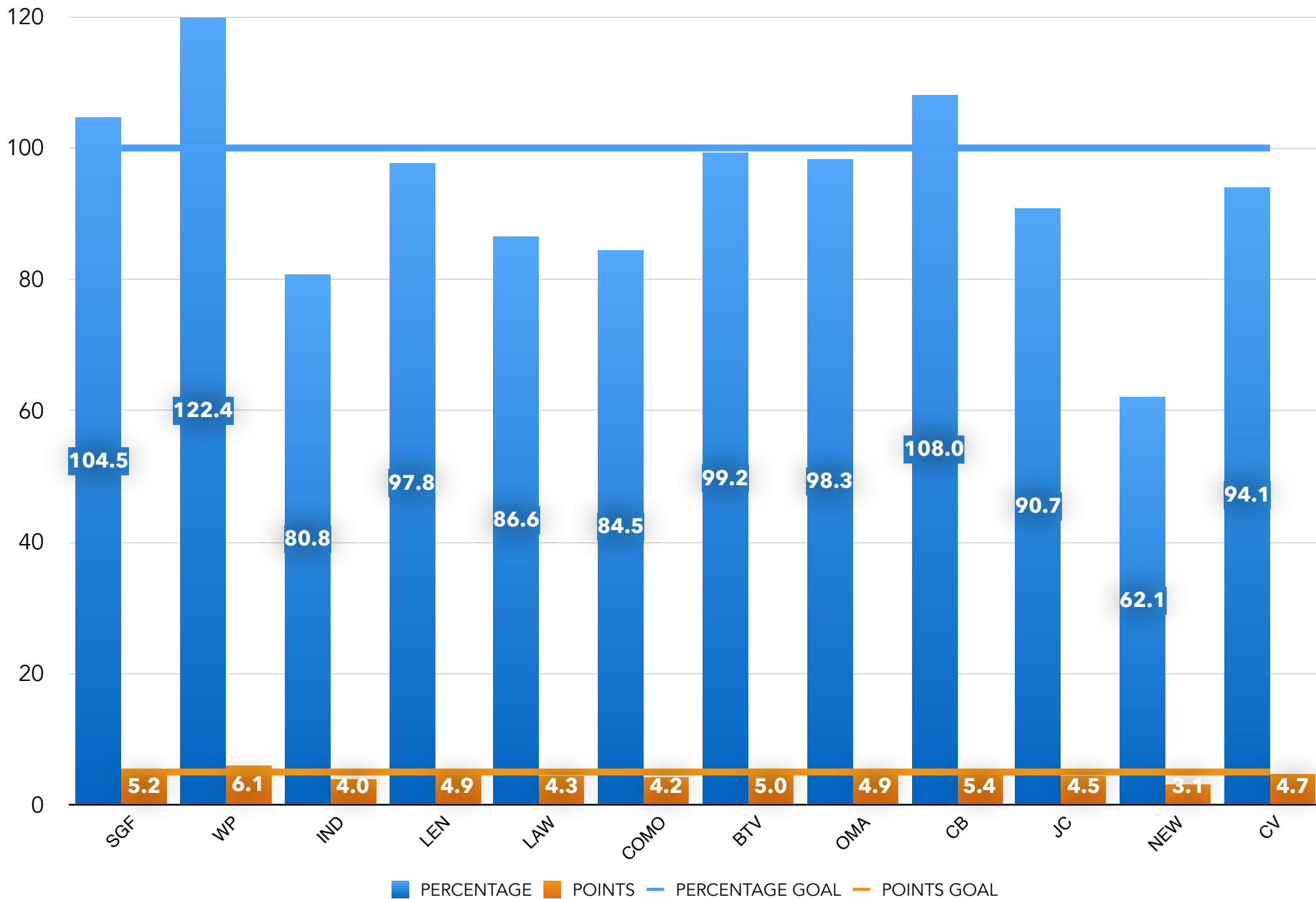
YTD OPERATING EXPENSE

OE <30%

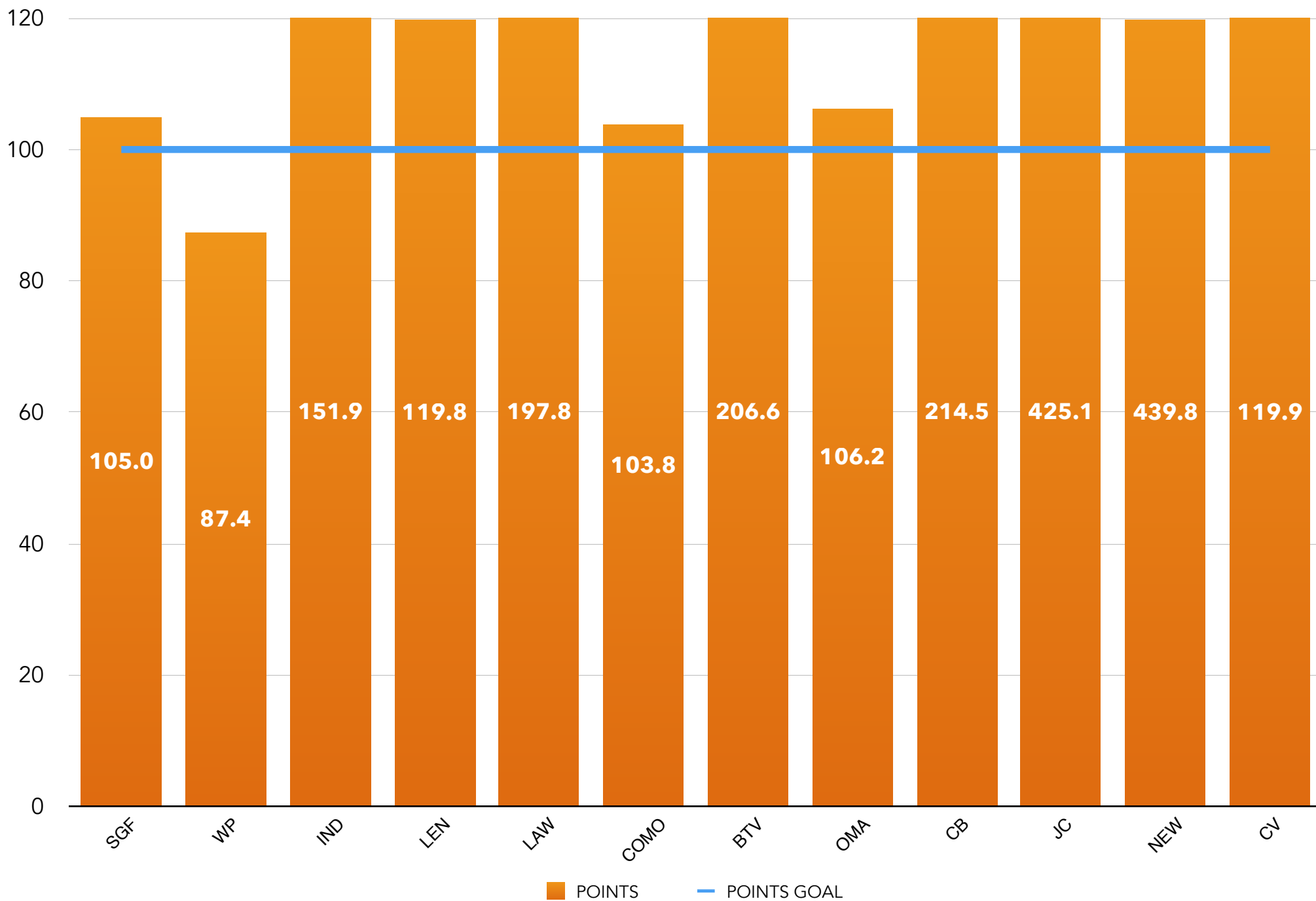


YTD NUMBER OF DAYS RECEIVABLE

AR DAYS <30



YTD POINT TOTALS



SOTY DATA

PERCENTAGE												
	SGF	WP	IND	LEN	LAW	COMO	BTV	OMA	CB	JC	NEW	CV
SALES VS GOAL	87.43	82.23	105.18	94.02	85.37	64.78	70.16	91.21	96.54	130.26	83.41	93.03
IH	188.83	87.49	358.04	236.79	642.55	257.65	753.09	149.13	701.82	1630.49	1851.64	241.44
PPR	83.35	93.17	84.35	78.52	83.92	72.77	63.65	121.77	96.10	124.23	96.43	91.62
OE	76.06	87.36	99.77	86.58	88.86	61.51	65.85	96.12	84.51	120.43	93.98	83.85
AR	104.48	122.38	80.83	97.77	86.63	84.54	99.15	98.31	108.02	90.67	62.06	94.09

POINTS													WEIGHT
	SGF	WP	IND	LEN	LAW	COMO	BTV	OMA	CB	JC	NEW	CV	
SALES VS GOAL	34.97	32.89	42.07	37.61	34.15	25.91	28.07	36.48	38.61	52.10	33.36	37.21	40%
IH	37.77	17.50	71.61	47.36	128.51	51.53	150.62	29.83	140.36	326.10	370.33	48.29	20%
PPR	4.17	4.66	4.22	3.93	4.20	3.64	3.18	6.09	4.81	6.21	4.82	4.58	5%
OE	22.82	26.21	29.93	25.97	26.66	18.45	19.75	28.84	25.35	36.13	28.20	25.15	30%
AR	5.22	6.12	4.04	4.89	4.33	4.23	4.96	4.92	5.40	4.53	3.10	4.70	5%
TOTALS	104.95	87.37	151.87	119.75	197.84	103.76	206.58	106.15	214.54	425.08	439.81	119.94	100%
RANK	9	11	6	7	5	10	4	8	3	2	1	-	