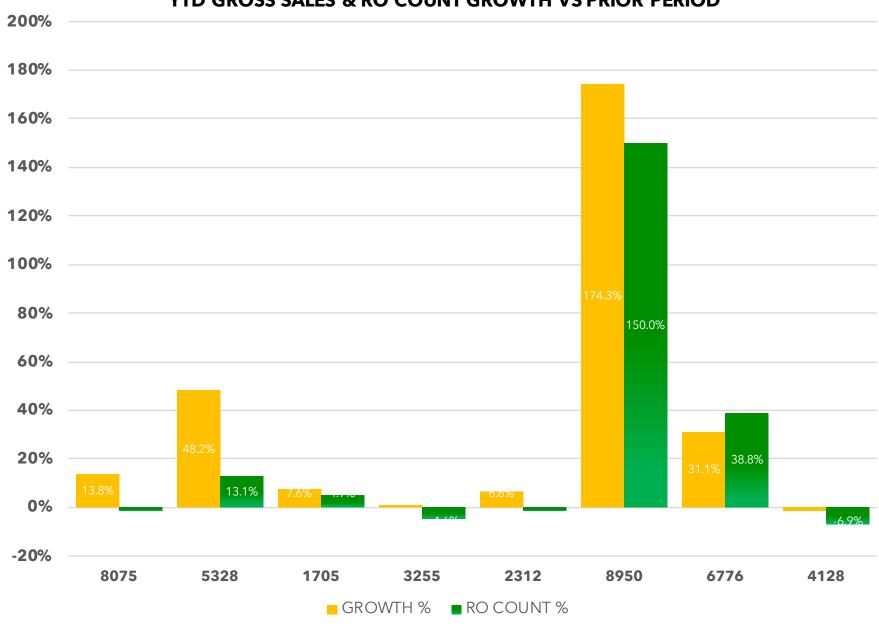


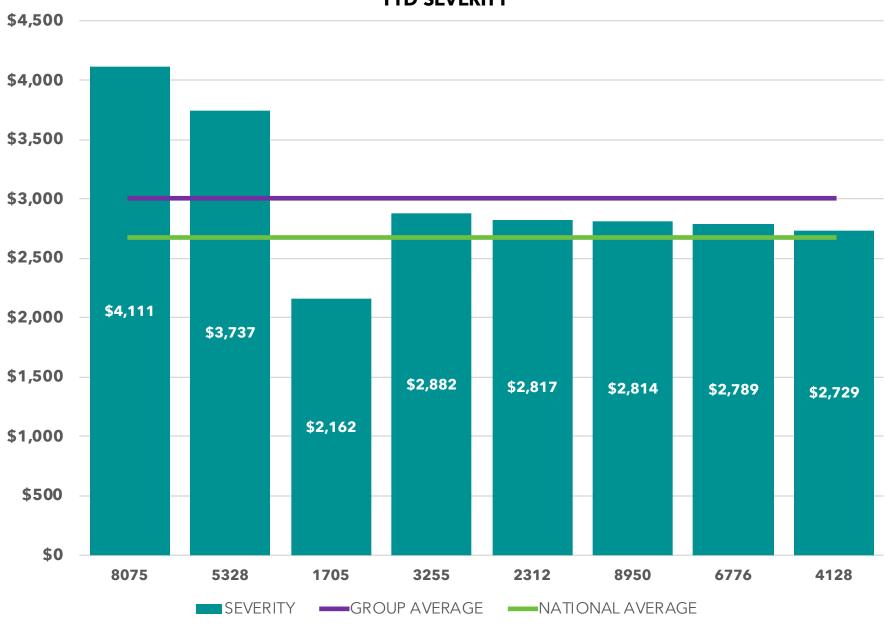
GROSS SALES & RO COUNT VS PREVIOUS YEAR SEVERITY
P&M SALES TO TOTAL SALES
P&M COST TO TOTAL SALES
P&M SALES VS COST
REFINISH HOURS PER REPAIR ORDER
P&M COST PER REFINISH HOUR
EFFECTIVE P&M RATE
PRODUCT MIX
OUNCES OF LIQUID PER REFINISH HOUR
PAINT HOURS PER GALLON OF CLEAR

JANUARY 2020
METALLIC GROUP REPORT
INDEPENDENT COLLISION CENTERS

YTD GROSS SALES & RO COUNT GROWTH VS PRIOR PERIOD

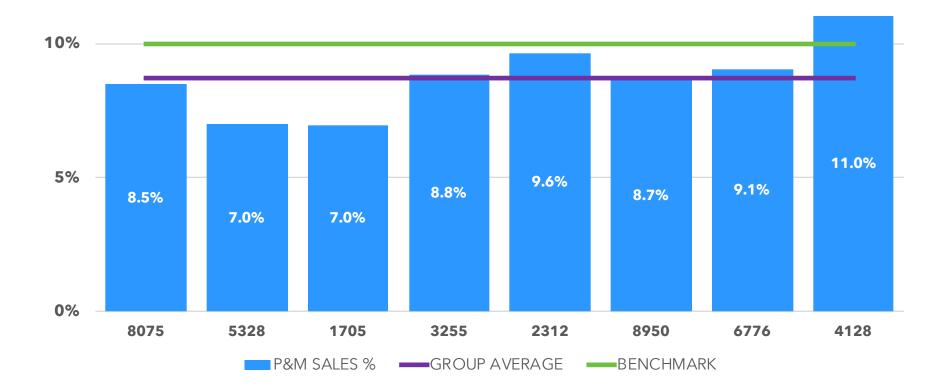




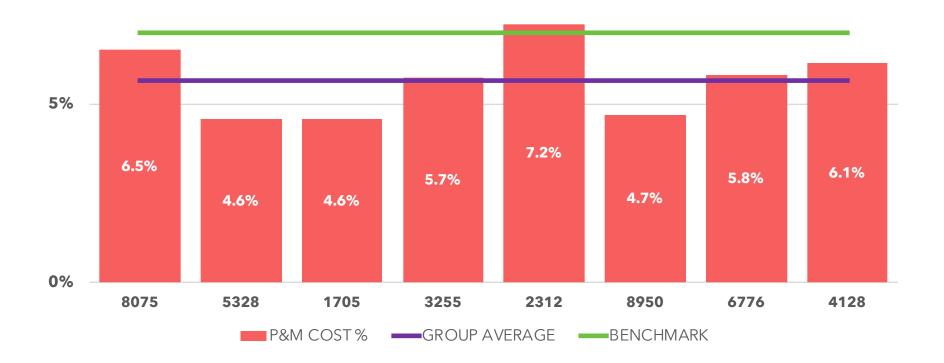


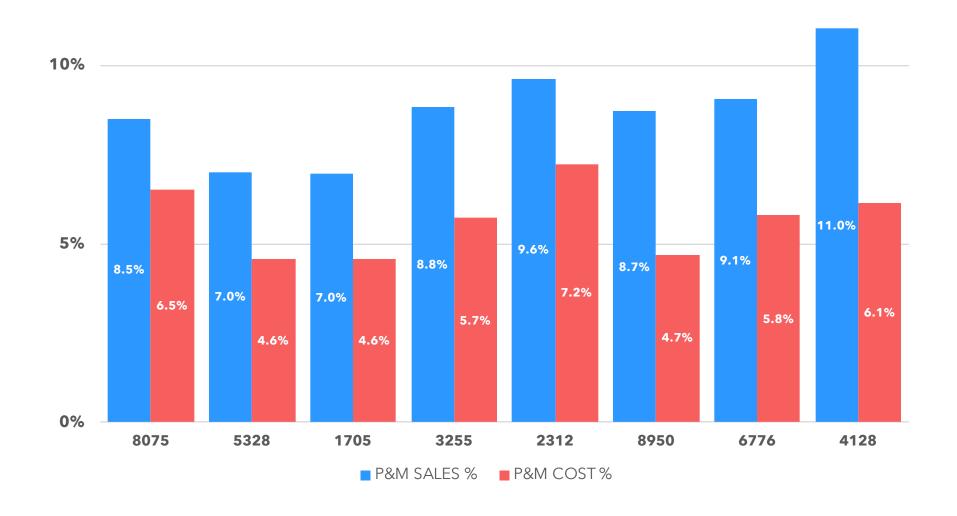
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15%



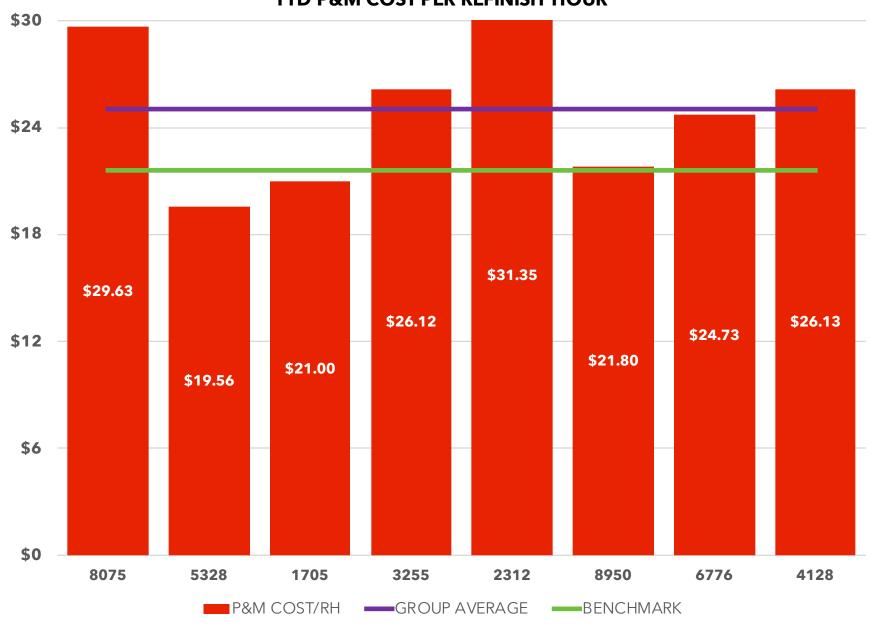
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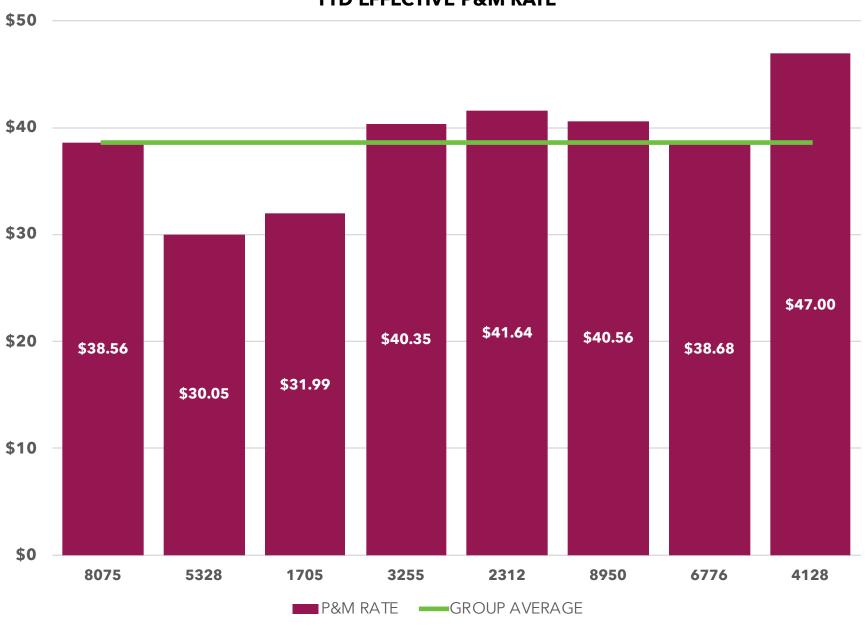




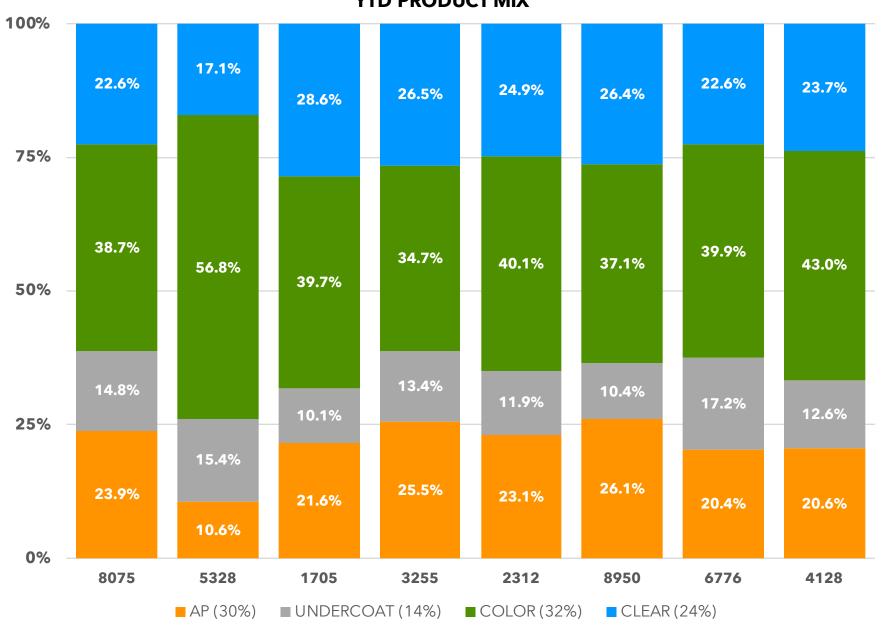
YTD P&M COST PER REFINISH HOUR



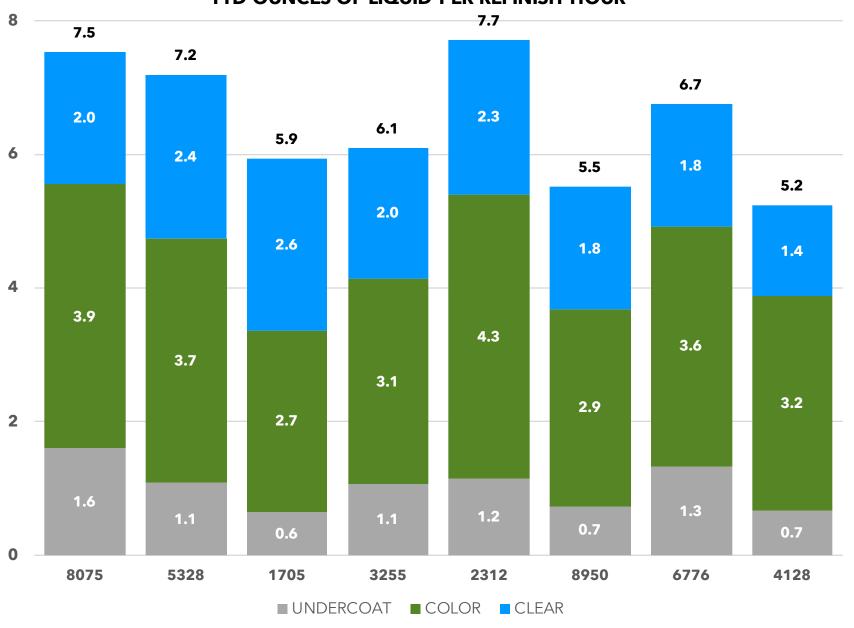
YTD EFFECTIVE P&M RATE



YTD PRODUCT MIX



YTD OUNCES OF LIQUID PER REFINISH HOUR



YTD REFINISH HOURS PER GALLON OF CLEAR

