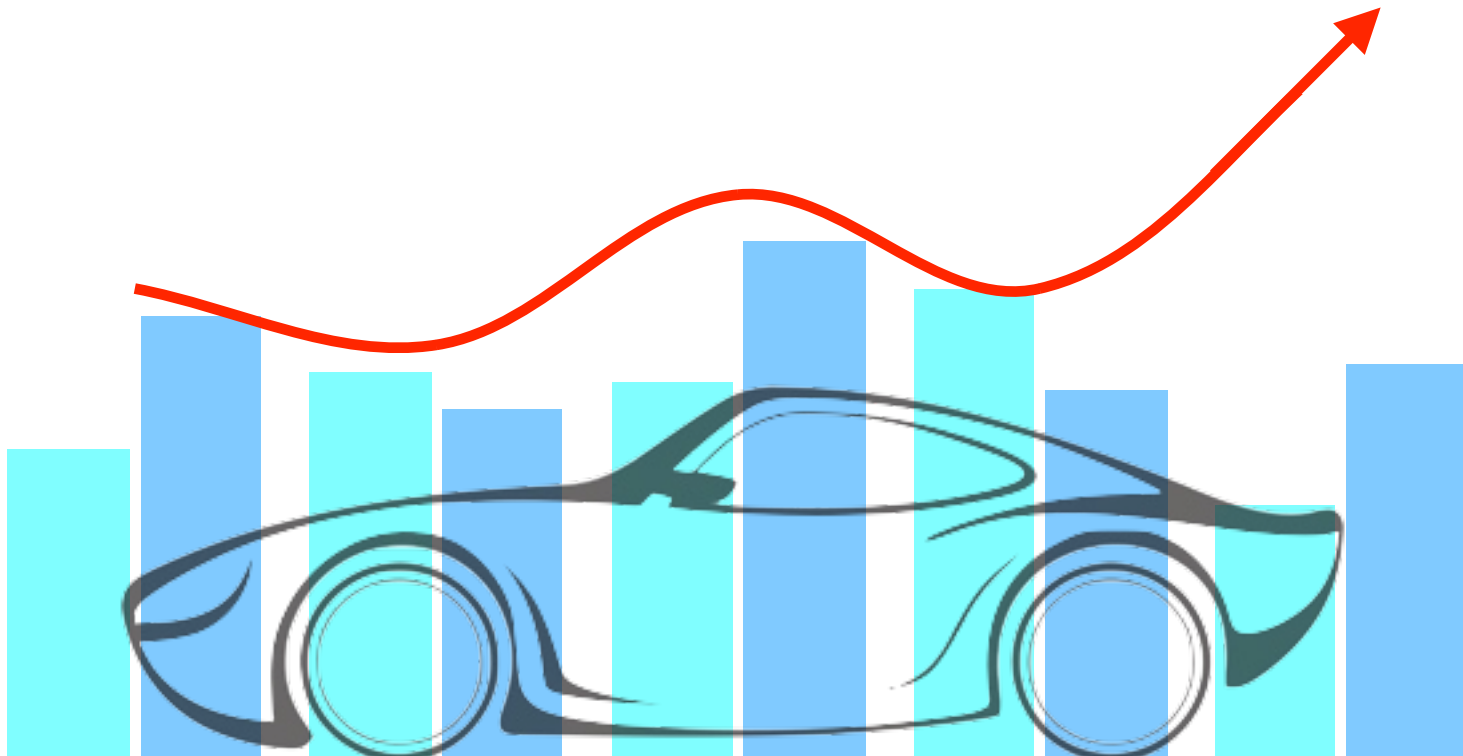


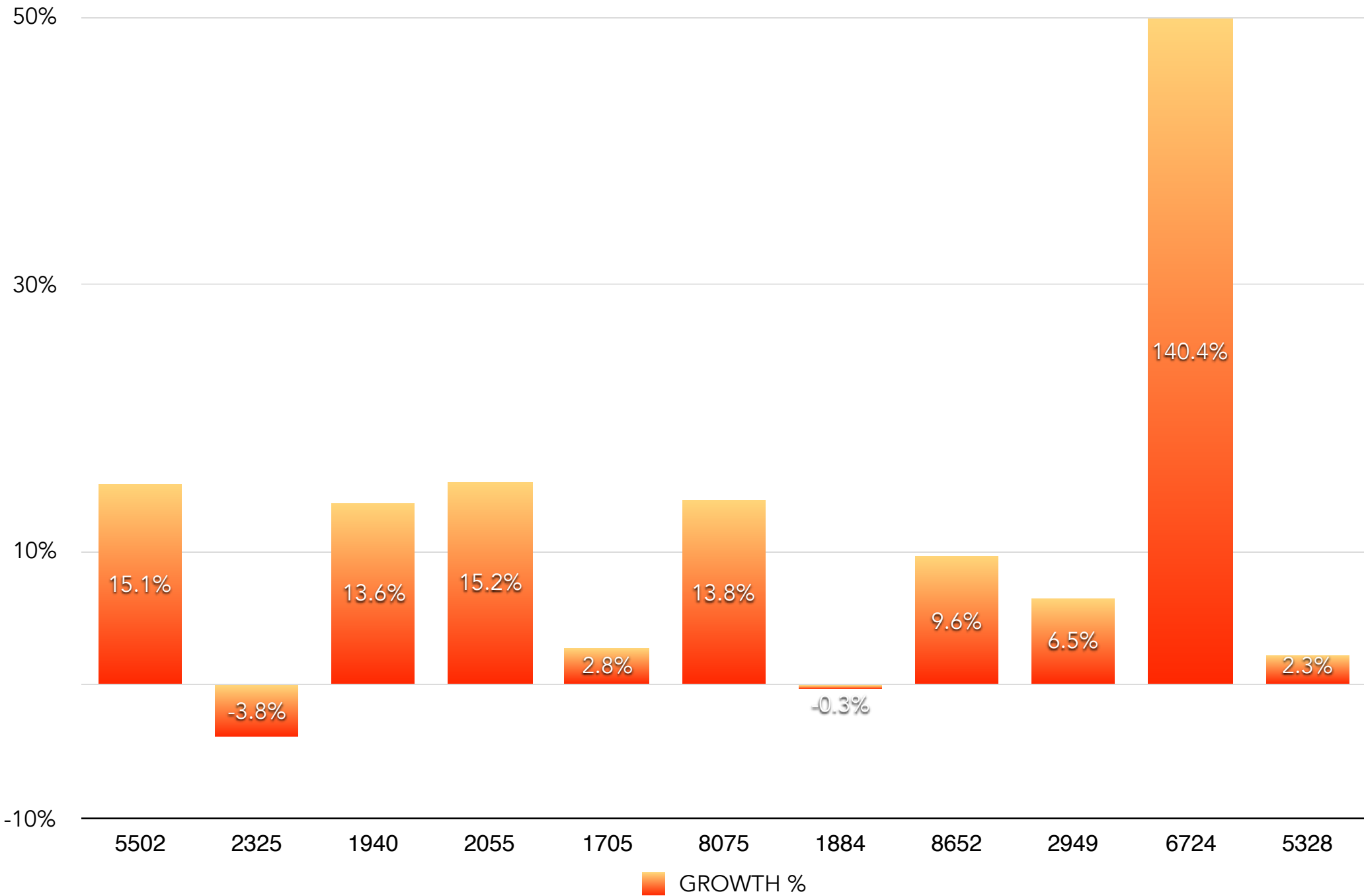
COLOR VISION™

ColorVision Profit Management

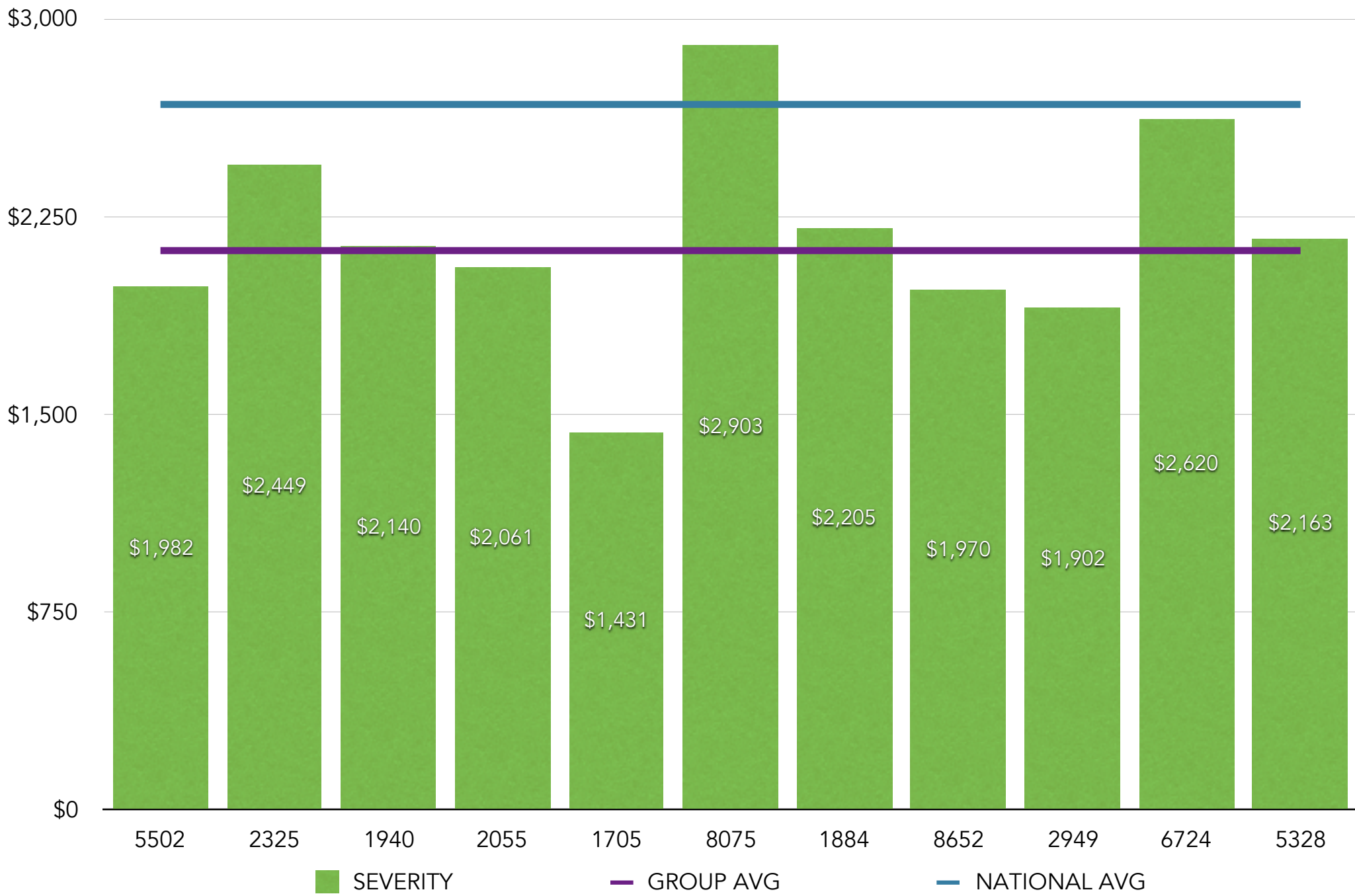
**July 2016 Group Report
Independent Collision Centers**



YTD TOTAL SALES GROWTH VS PREVIOUS YEAR



YTD SEVERITY



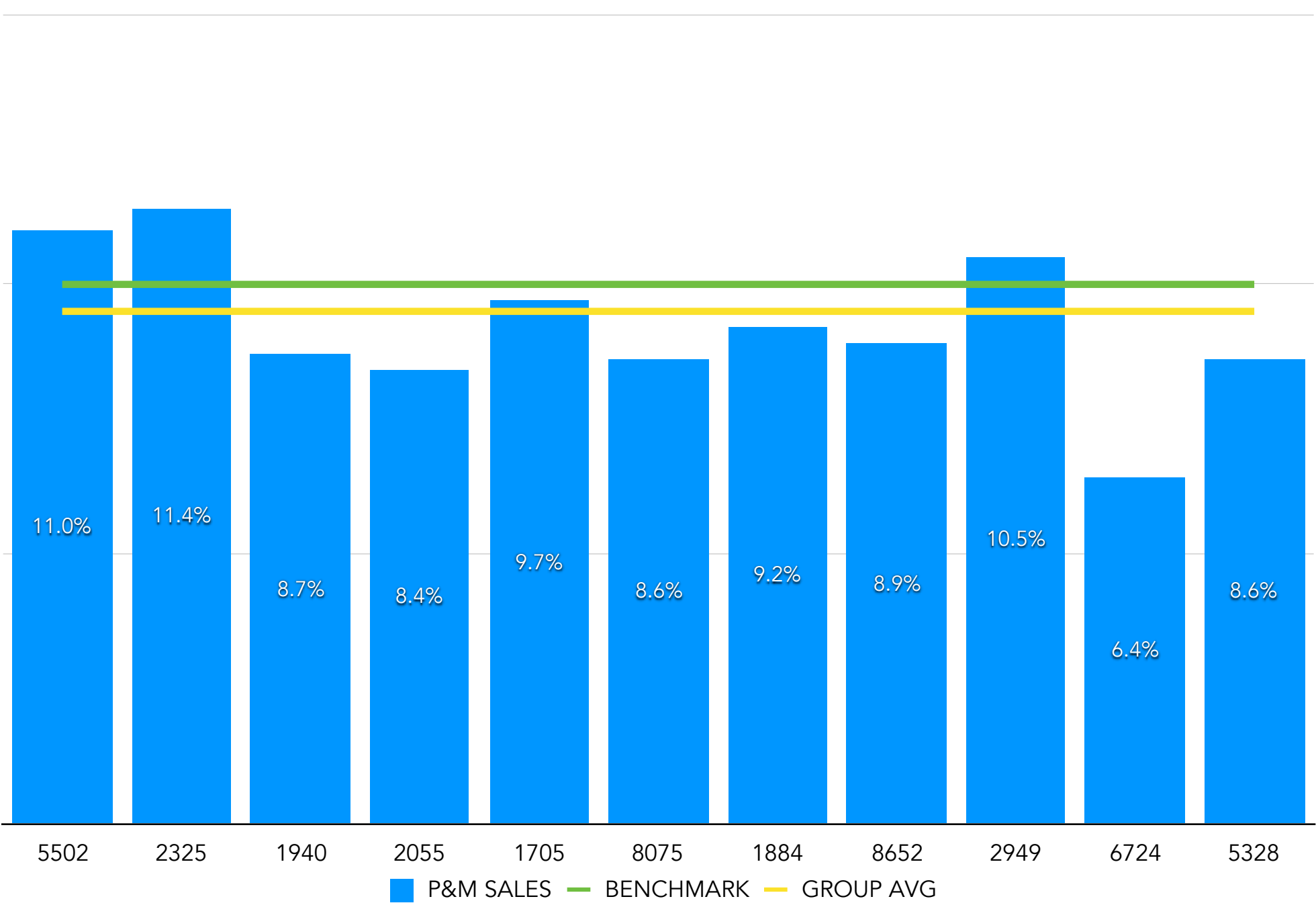
YTD P&M SALES % TO TOTAL SALES

15%

10%

5%

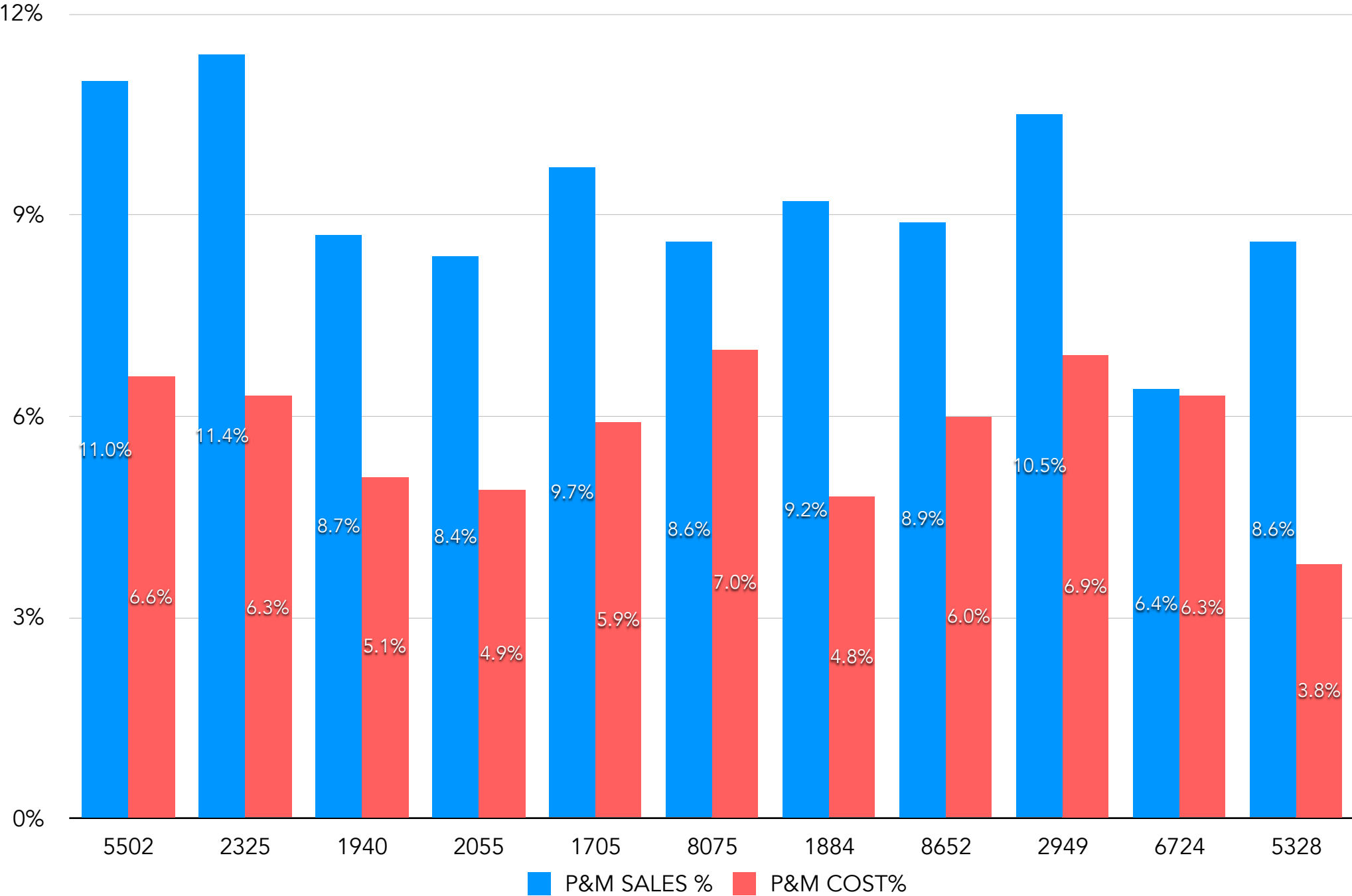
0%



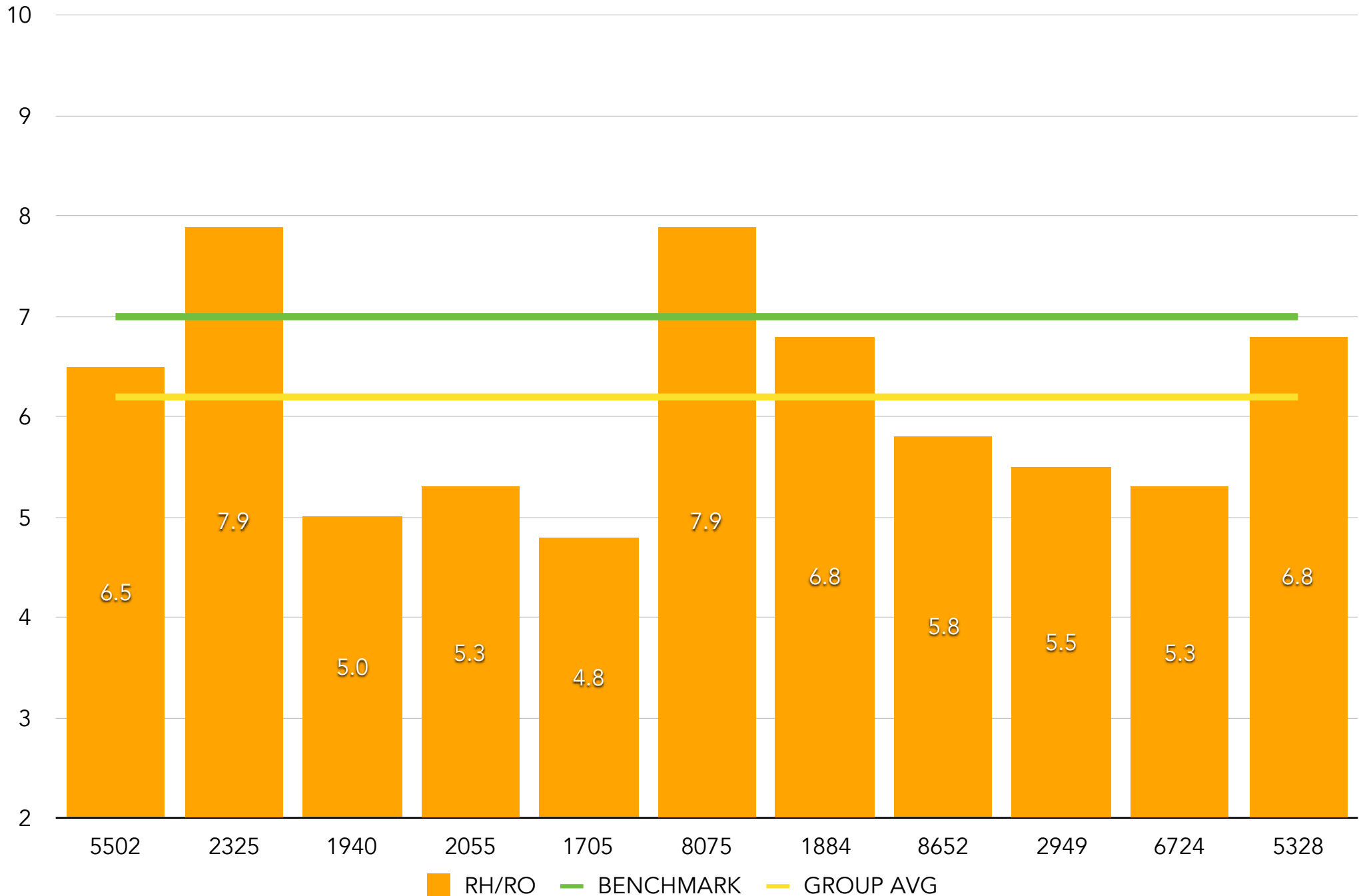
YTD COST % TO TOTAL SALES



YTD P&M SALES VS COST



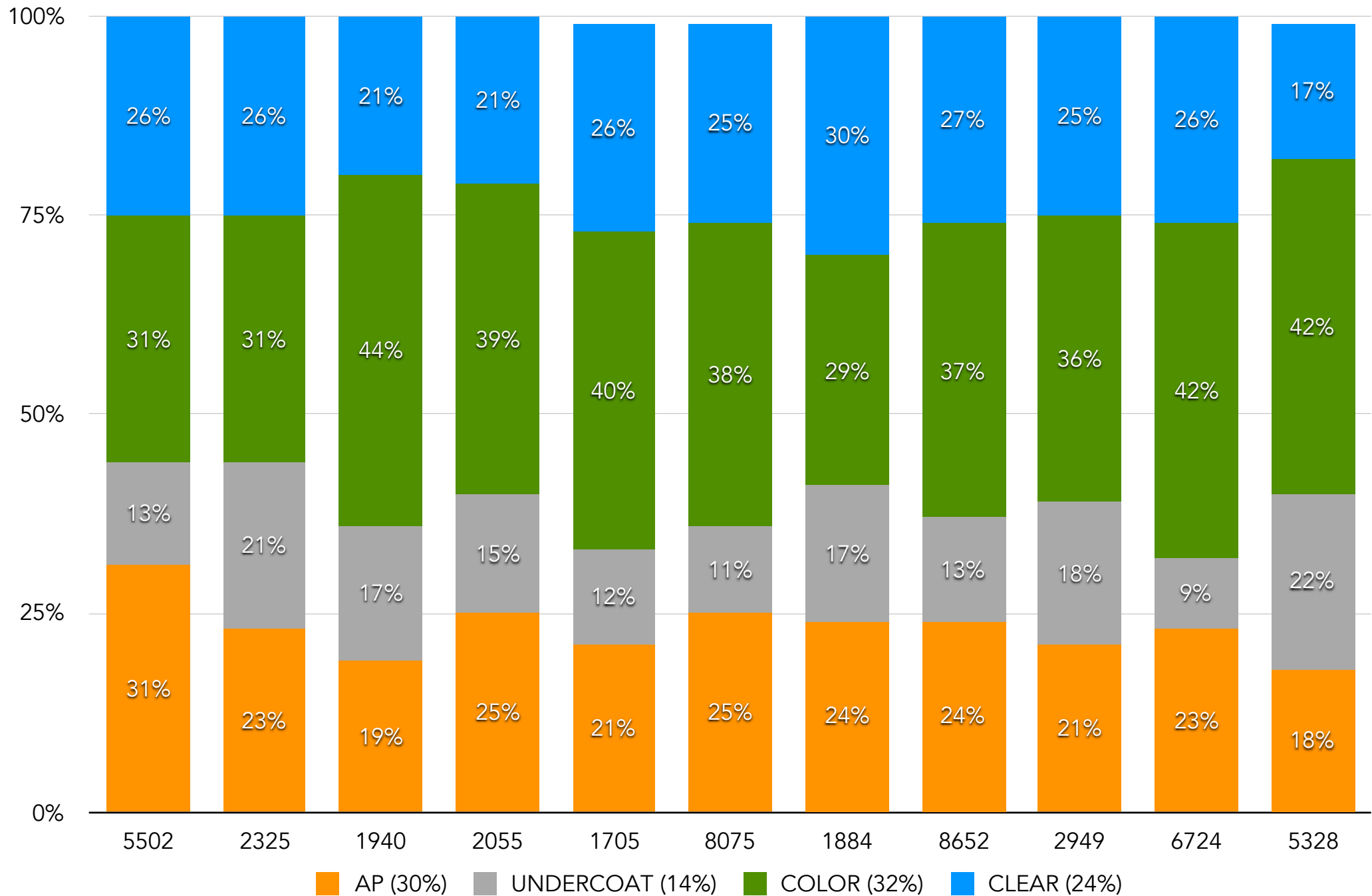
YTD REFINISH HOURS PER REPAIR ORDER



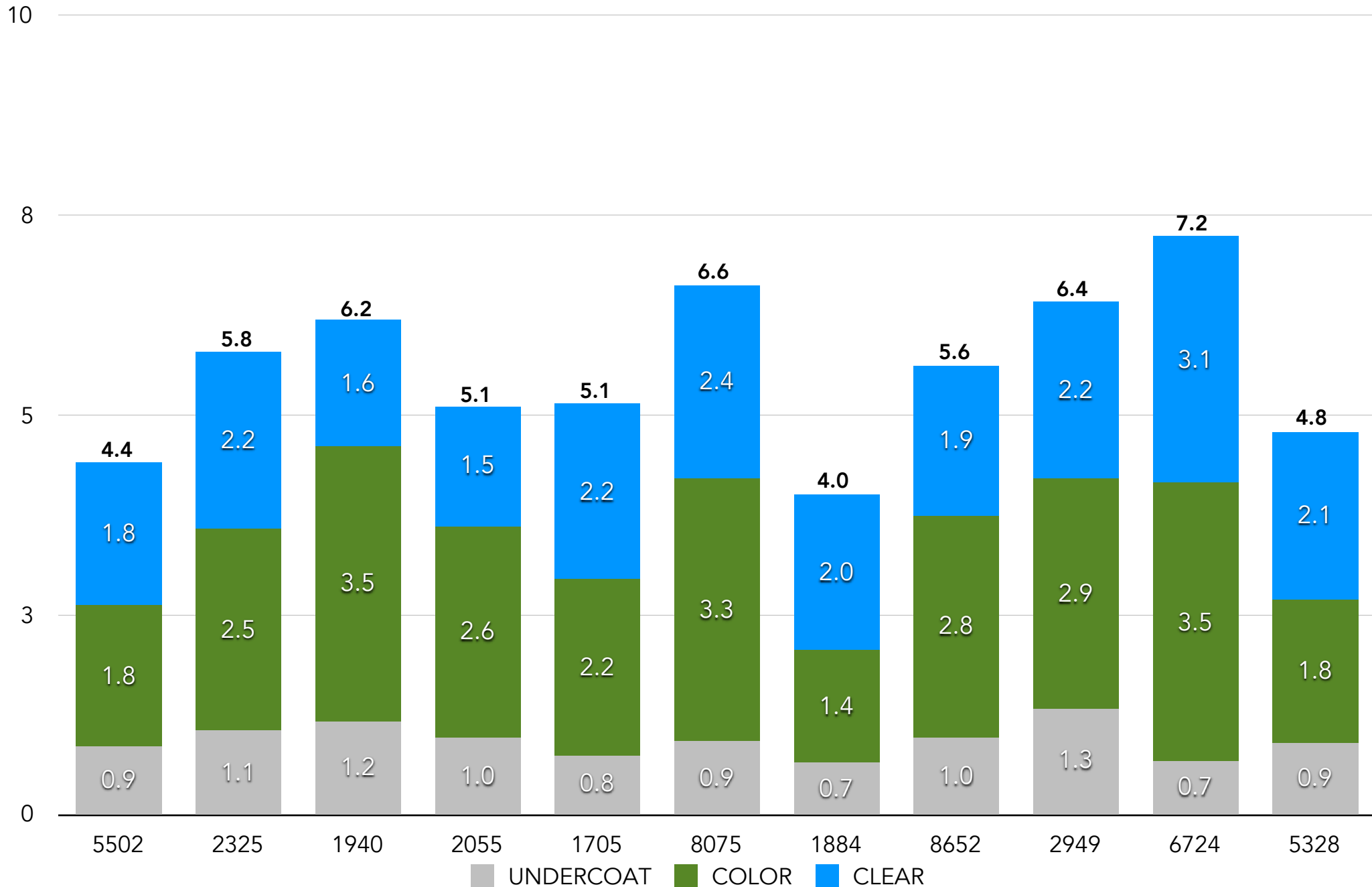
YTD EFFECTIVE P&M RATE



YTD GROUP PRODUCT MIX



YTD OUNCES OF LIQUID PER REFINISH HOUR



YTD PAINT HOURS PER GALLON OF CLEAR

