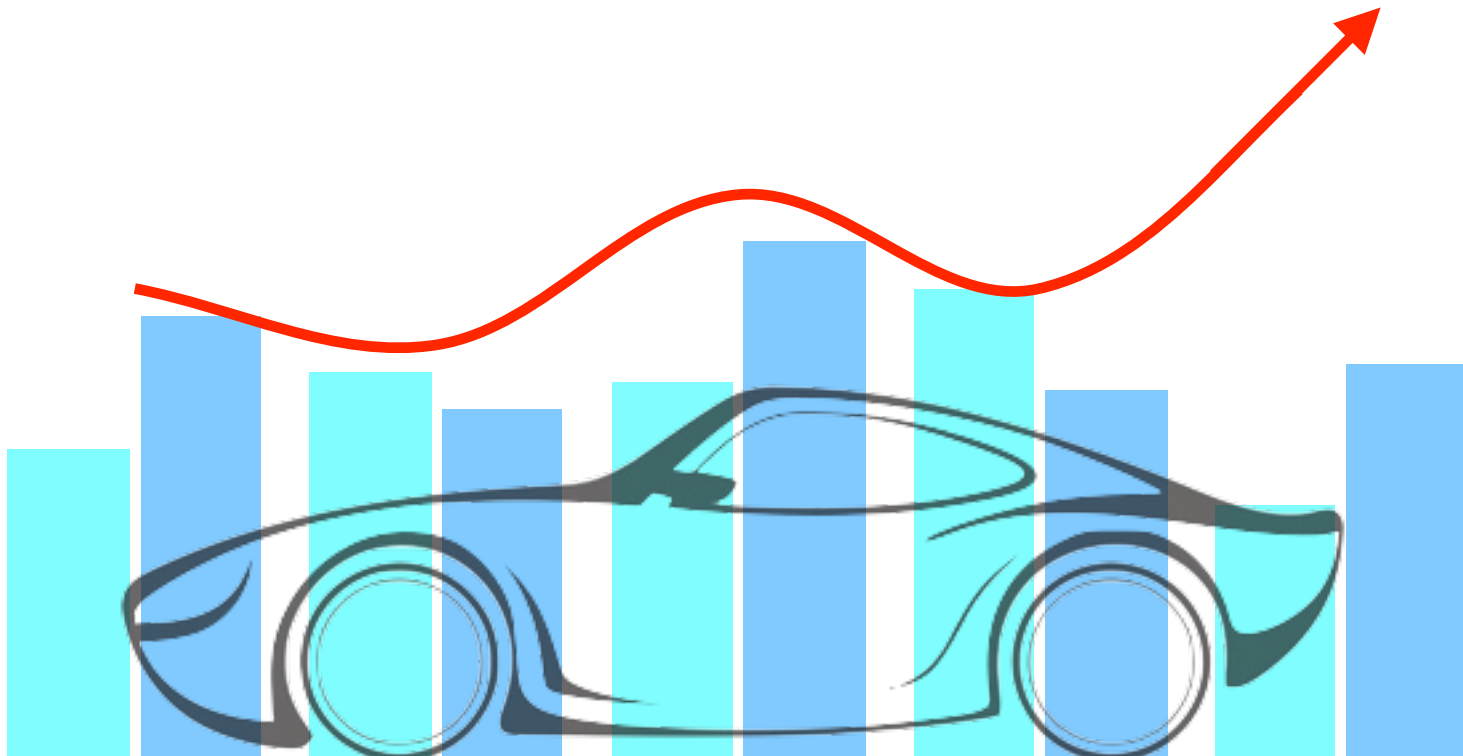


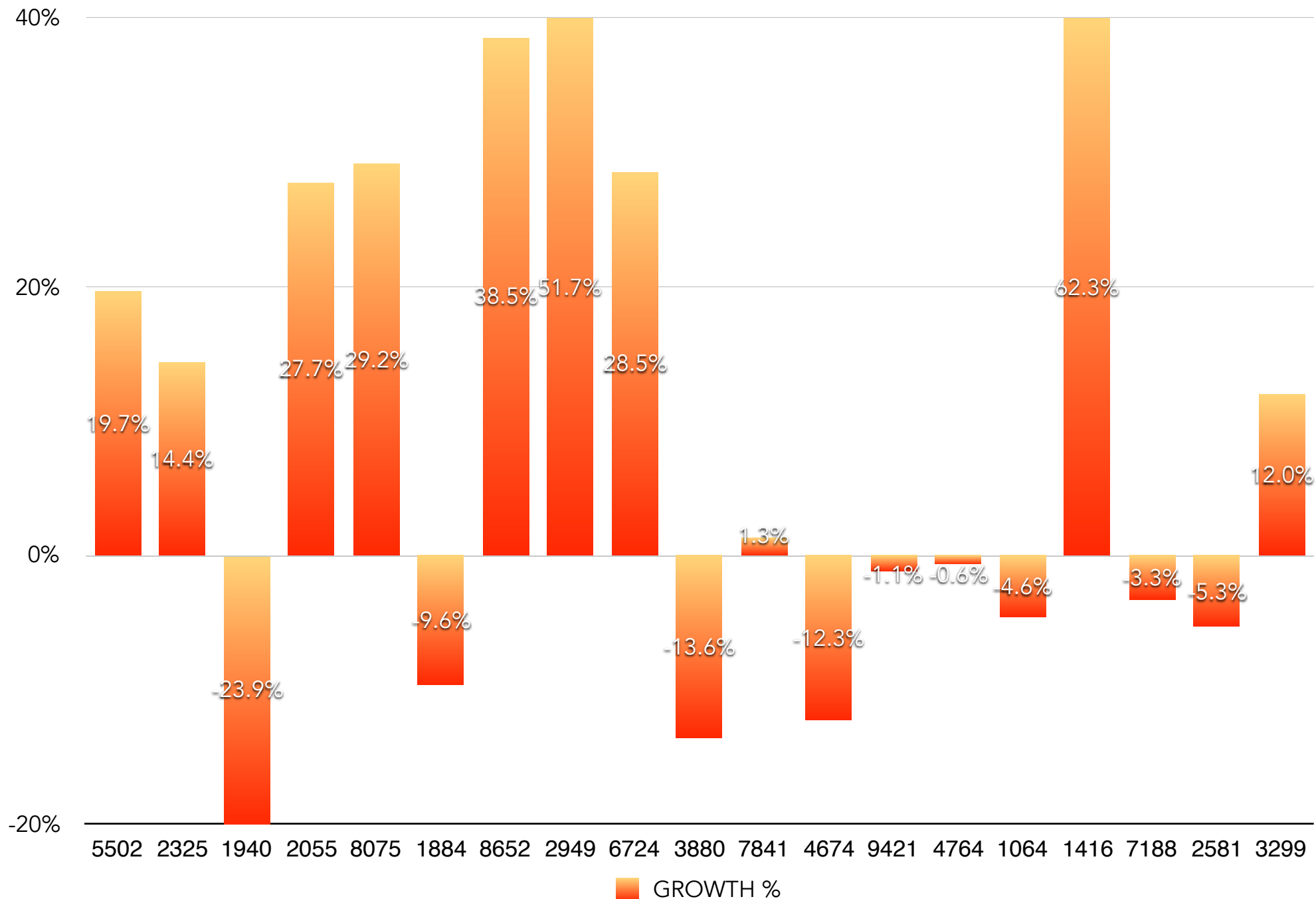
COLOR VISION™

ColorVision Profit Management

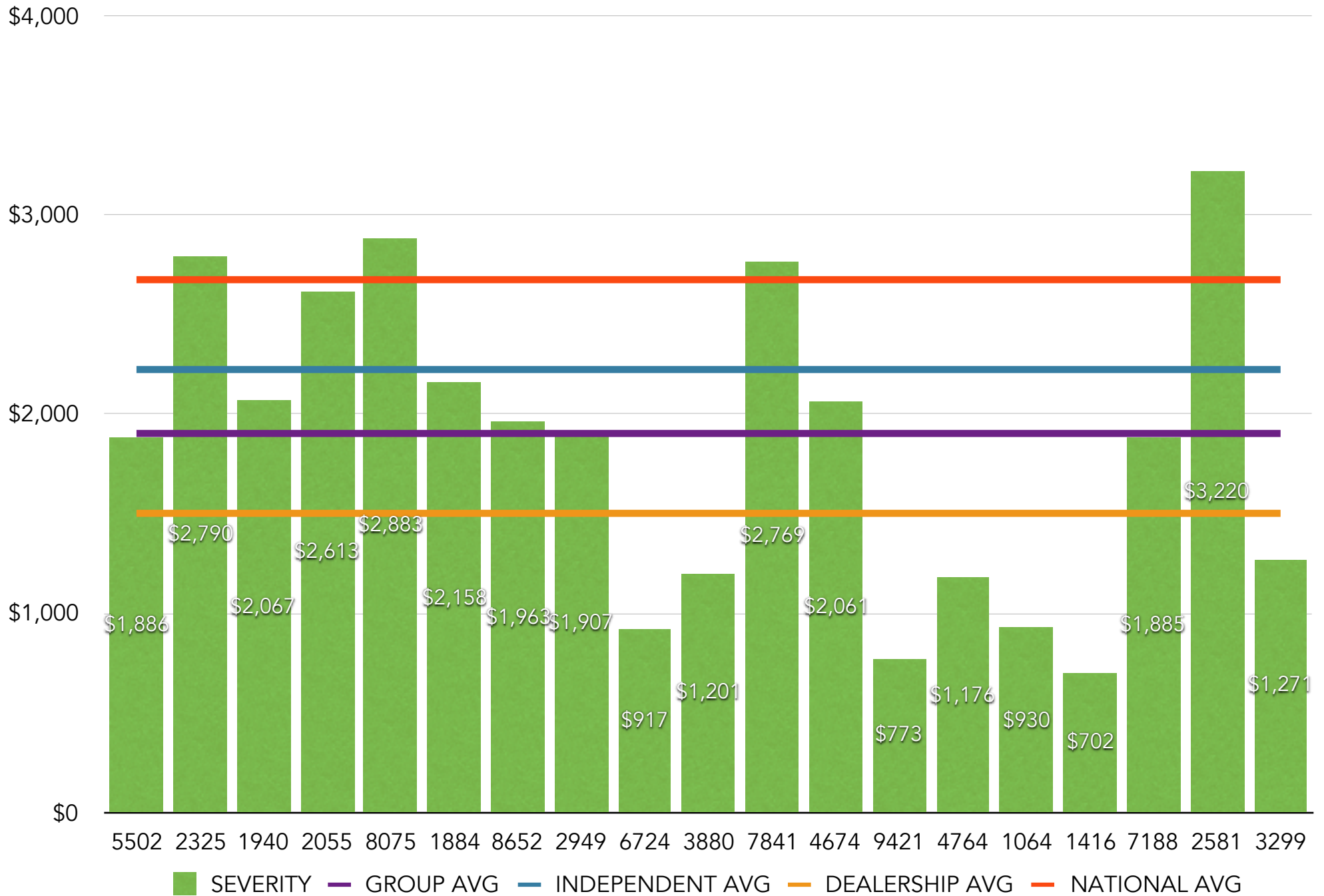
January 2016 Group Report



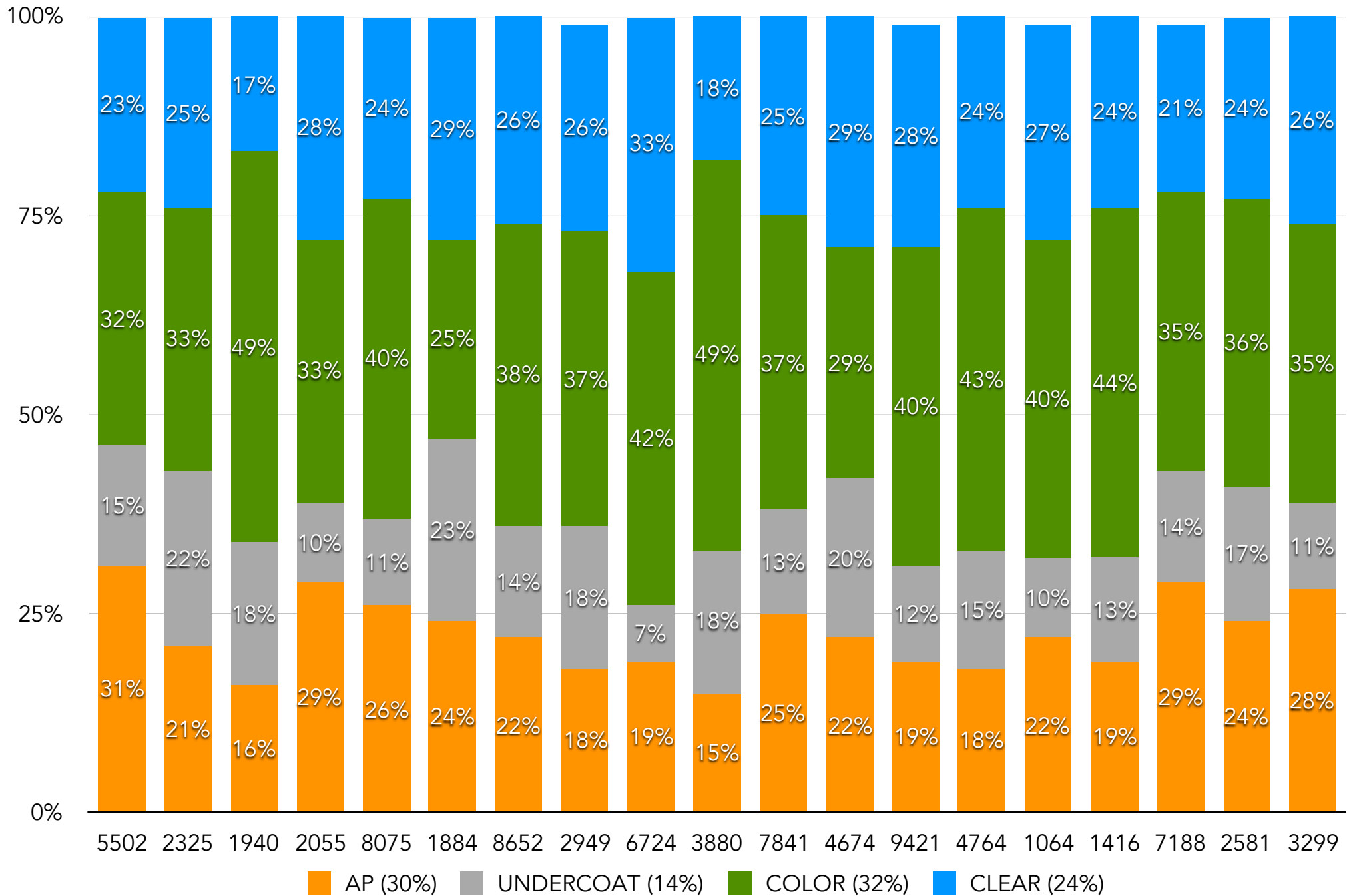
YTD TOTAL SALES GROWTH VS PREVIOUS YEAR



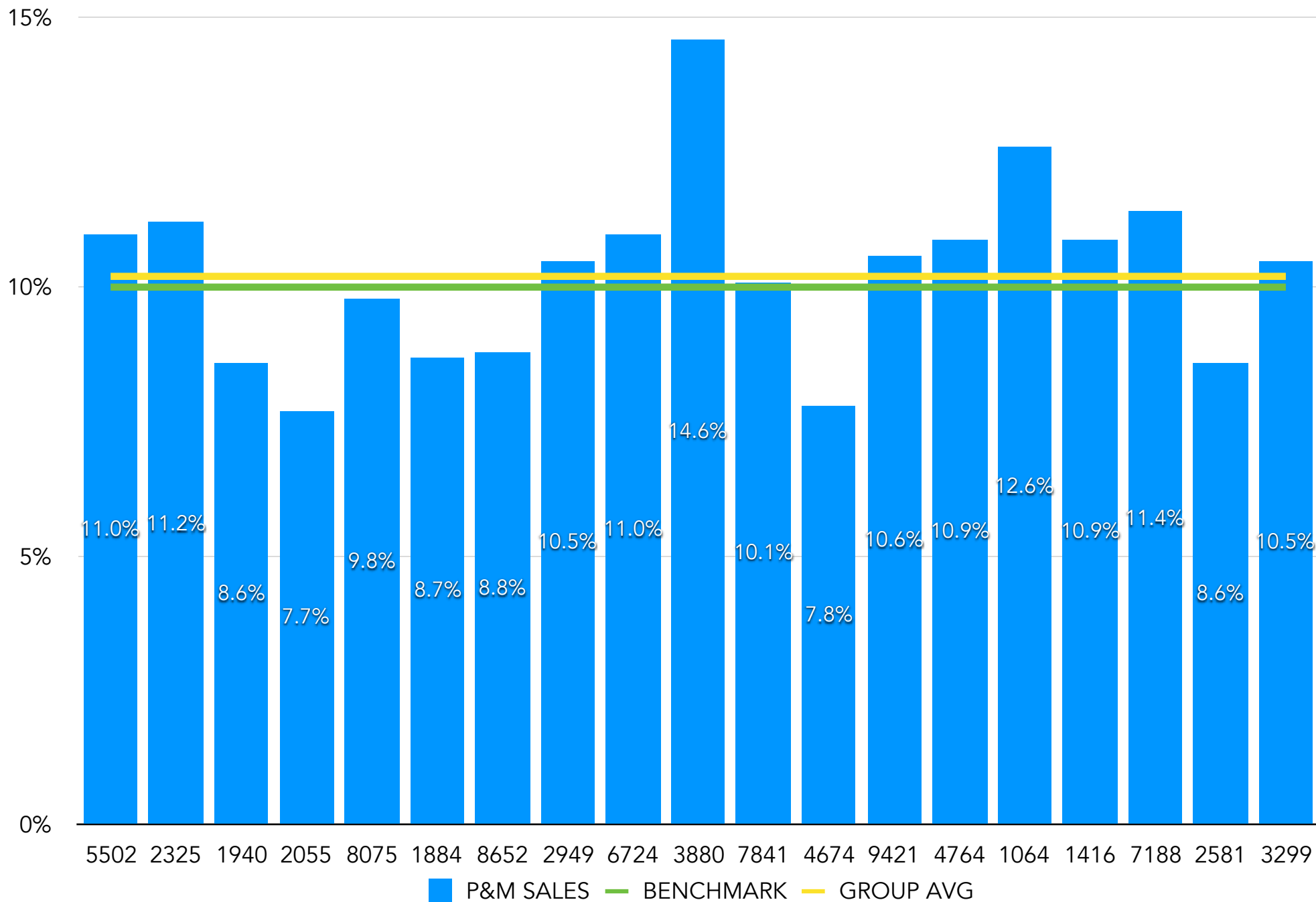
YTD SEVERITY



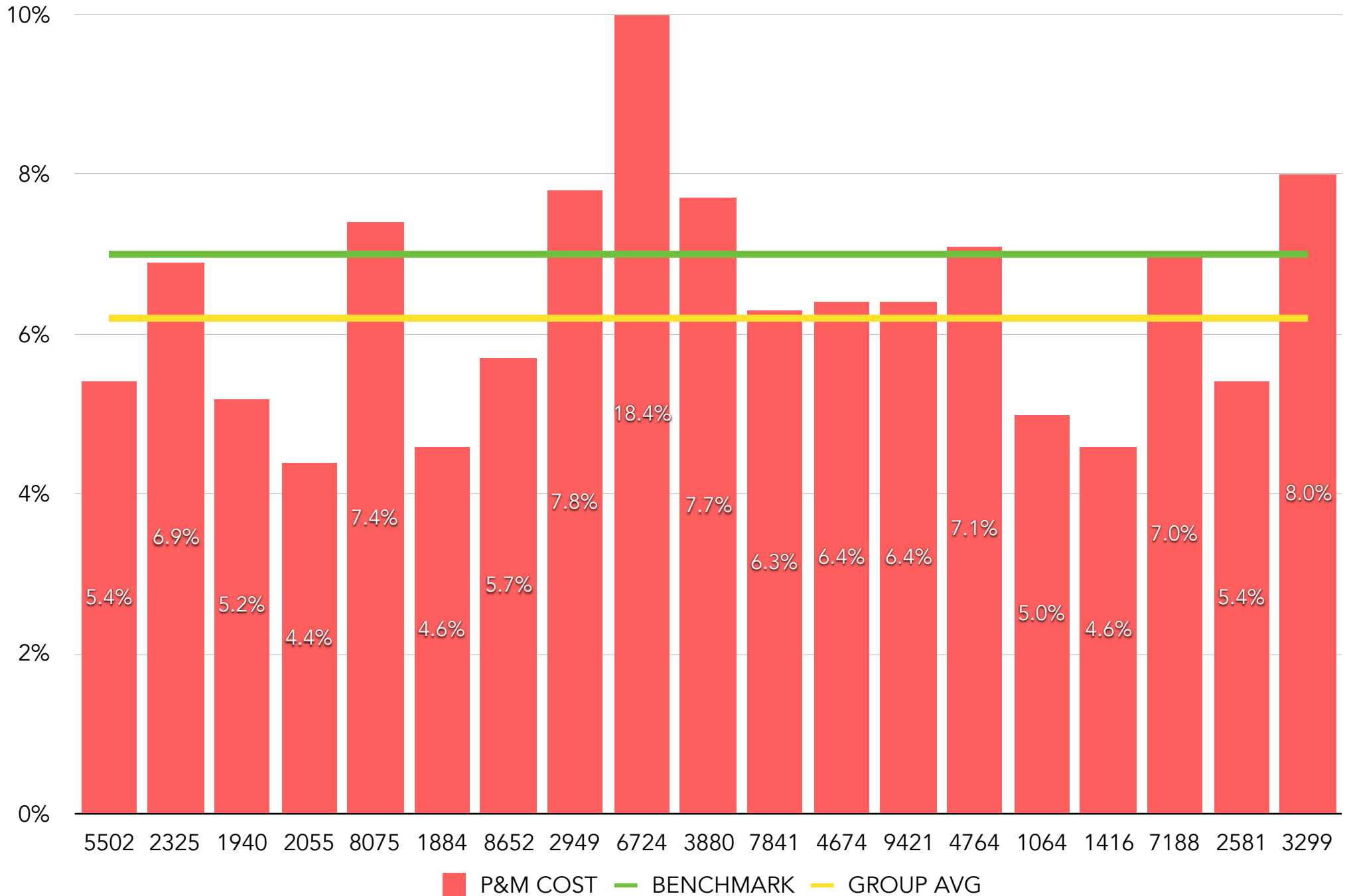
YTD GROUP PRODUCT MIX



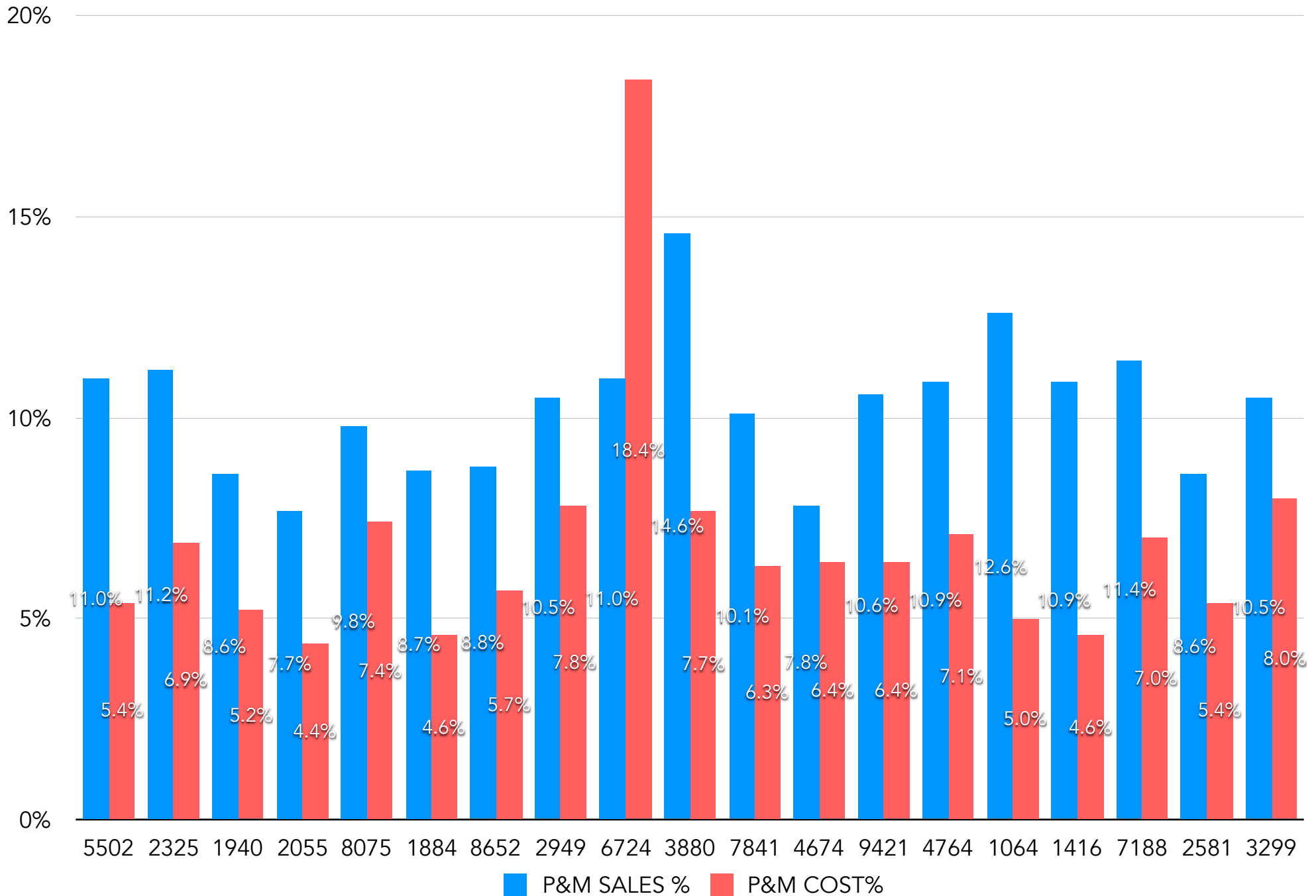
YTD P&M SALES % TO TOTAL SALES



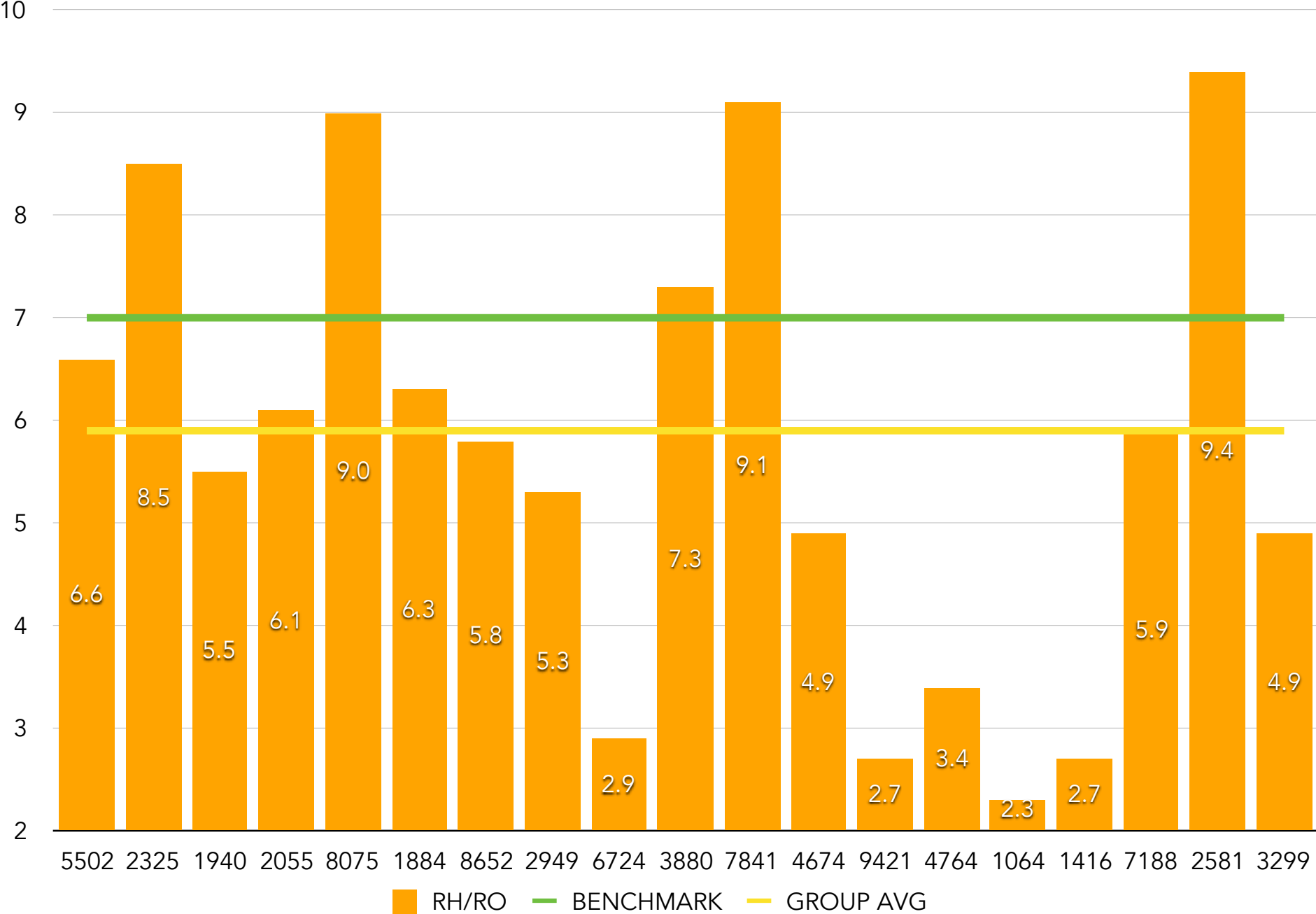
YTD COST % TO TOTAL SALES



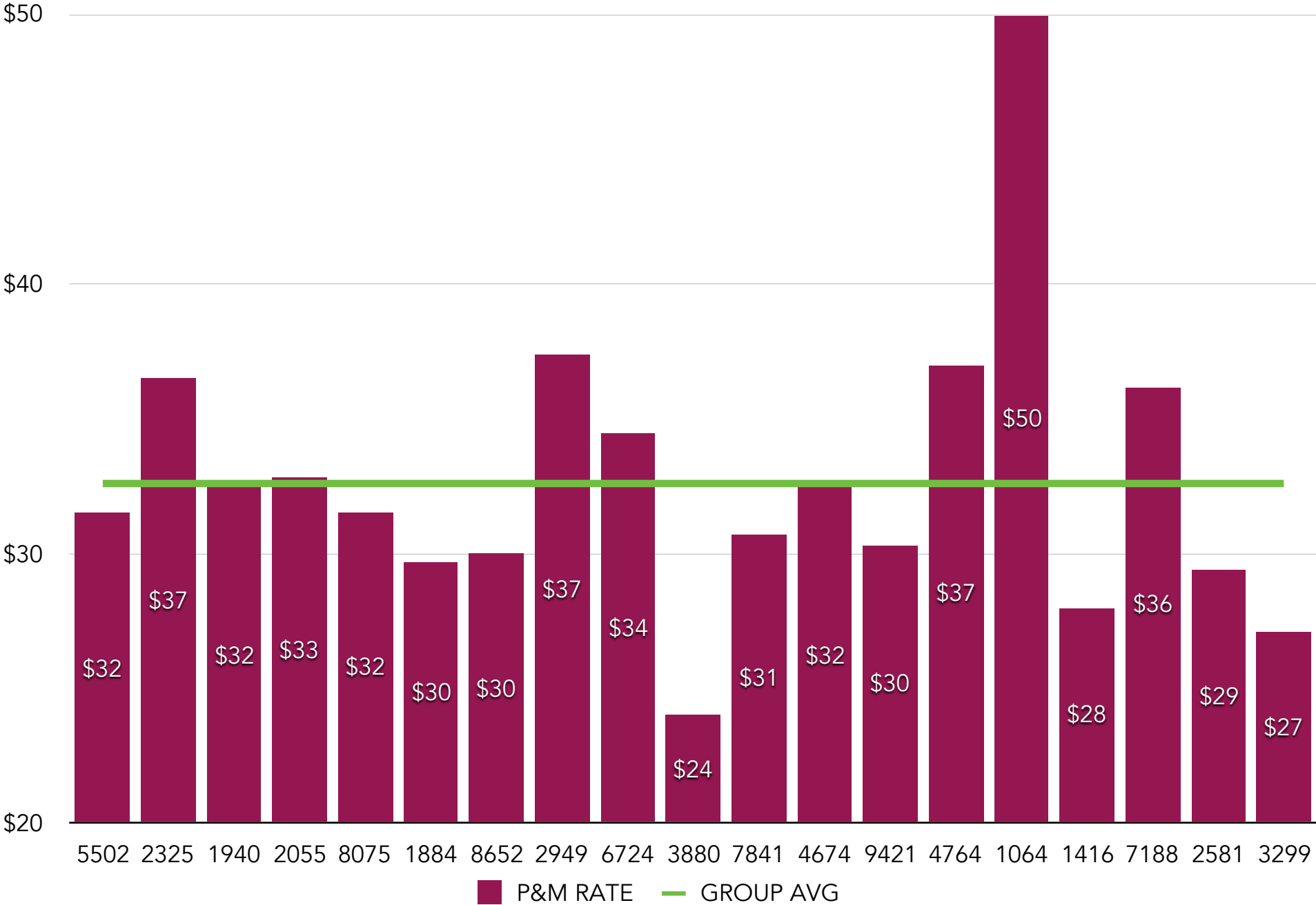
YTD P&M SALES VS COST



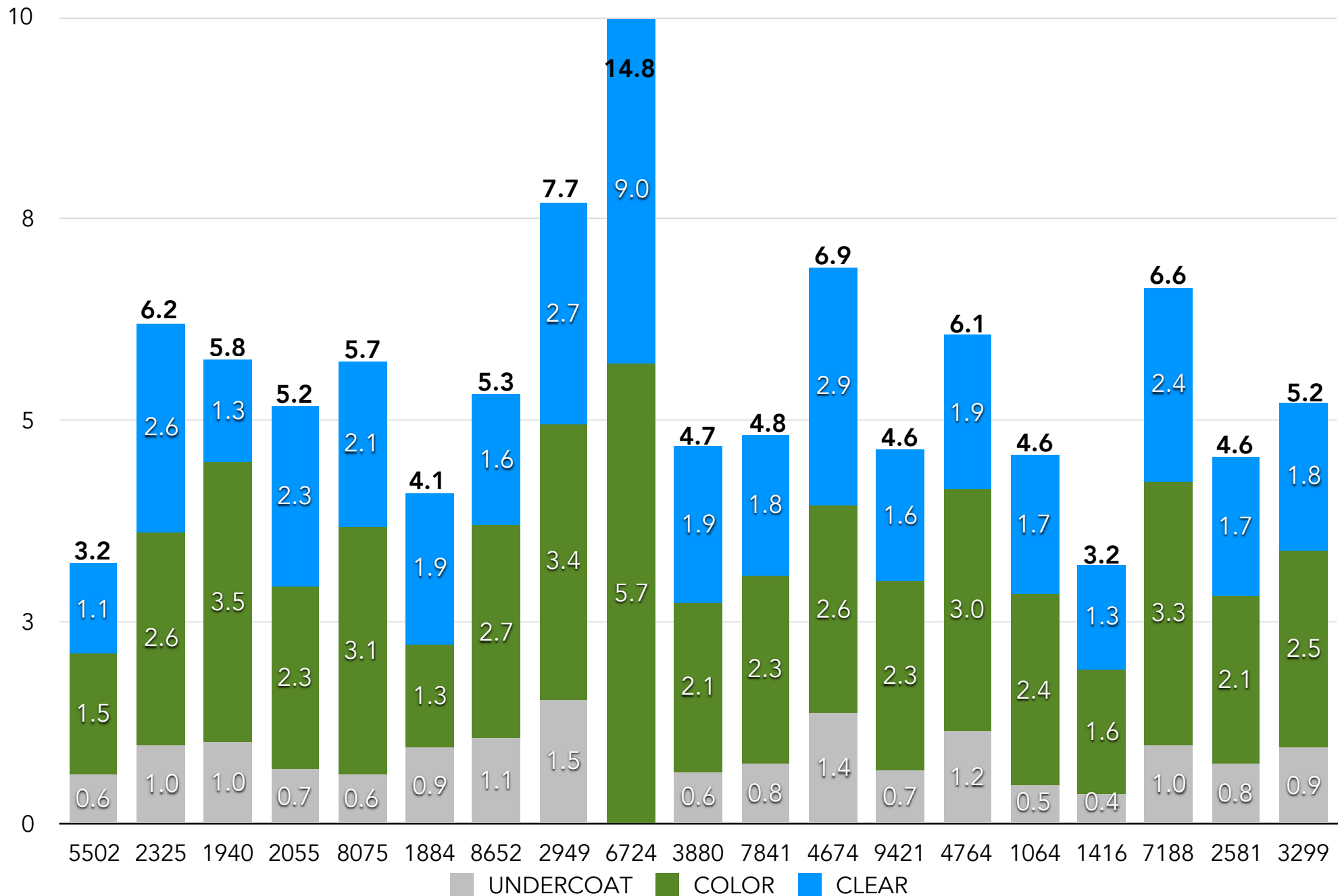
YTD REFINISH HOURS PER REPAIR ORDER



YTD EFFECTIVE P&M RATE



YTD OUNCES OF LIQUID PER REFINISH HOUR



YTD PAINT HOURS PER GALLON OF CLEAR

